# Dissertation Seminar – EQUITY VALUATION

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<th>Academic Year: 2014</th>
<th>2015</th>
<th>Instructor(s): José Carlos Tudela Martins</th>
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<td>February – May 2015</td>
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## Course Description:
This workshop comprises a mix of group and individual mandatory sessions. Throughout the sessions, students will be asked to present their current work and to read and comment the work from others. Students need to be present in EVERY session and to PRESENT the assignments at the scheduled dates.

## Course Objectives:
This workshop aims to help students doing research and writing their master thesis. It will provide an overview of equity valuation methodologies, offering a set of skills that will allow students to work in the “investment advising” community.

Each student needs to choose a listed company (restrictions apply) and will develop all his work around this company.

## Dissertation topics: Equity Valuation applied project. Comparison with financial analysts’ valuations and buy or sell recommendations.

The thesis must be on a listed company (restrictions apply) and must have the following sub-topics:

- Executive summary – the recommendations about the value of the company and why this valuation brings value added when compared with the investment bank valuation. This sub-topic should be in a format suitable for publication in the investment community;
- Literature review – “state of the art” in equity valuation;
- Valuation of the company by the student using the methods he feels are most correct to that particular case;
- Discuss and explain the differences between the values he has found and the ones published by a leading investment bank with the same set of data;
- If the differences are related to valuation method, a description of the method used by the investment bank and their strengths and weakness should be presented.
Recommended readings:

- “All roads lead to Rome”, published in September 1999 by a group of Goldman Sachs analysts;
- “Cross border valuation “ from K. Froot and published by Harvard Business School;
- “What’s it worth?” from T. Luehman and published by Harvard Business Review;
- “Using APV: a better tool for valuing operations” from T. Luehman and published by Harvard Business Review;
- “The corporate uses of beta” by B. Rosenberg and A. Rudd – University of California, Berkley;
- “The right role for multiples in valuation” by M. Goedhart, T. Koller and D. Wessels published by The Mckinsey Quartely;
- “Emerging markets aren’t as risky as you think” by M. Goedhart, P. Haden published by The Mckinsey Quartely;
- “Valuation in emerging markets” by M. James, T. Koller published by The Mckinsey Quartely;
- “80 common errors in company valuation”, by Fernandez;

Additional references:

- Top academic journals:
  - Journal of Finance,
  - Journal of Financial Economics,
  - Review of Financial Studies,
- Journals more oriented towards financial managers:
  - Financial Analysts Journal,
  - Financial Management,
  - Journal of Applied Corporate Finance

Contact(s) & Office Hours:

by appointment only: tudela.martins@invesfin.com
Session Outline

- **SESSION #1 (Group meeting, February 9, 9:30-11:00)**
  - Topics’ presentation by instructor
  - Reference list
  - Knowing students interests

- **SESSION #2 (Group meeting, February 16, 9:30-11:00)**
  - Review of basic concepts regarding equity valuation
  - Final date to choose the company you will use in your dissertation proposal and the investment bank that will be used to compare your valuation of the target company.

- **SESSION #3 (Group meeting, February 23, 9:30-11:00)**
  - Review of basic concepts regarding equity valuation (cont.)
  - You should present to the class the relevant news and discussion topics among analysts concerning the company (maximum 5 minutes per student).

- **SESSION #4 (Group meeting, March 2, 9:30-11:00)**
  - Review of basic concepts regarding equity valuation (cont.)
  - You should present to the class a small introduction of the company historical performance (maximum 5 minutes per student).

- **SESSION #5 (Group meeting, March 9, 9:30-11:00)**
  - Review of basic concepts regarding equity valuation (cont.)
  - Final date to present the literature review
  - You should present to the class the peer group of the company and why you have chosen it (maximum 5 minutes per student).

- **SESSION #6 (Group meeting, March 16, 9:30-11:00)**
  - Final date to present a detailed dissertation proposal.
  - You should present to the class the cost of capital of the company (maximum 5 minutes per student).

- **SESSION #7 (Group meeting, March 27, 17:30-19:00)**
  - Answering questions that you pose and that might be of general interest to the whole group.
  - You should present to the class how you have estimated the company revenues (maximum 5 minutes per student).

- **SESSION #8, #9 & #10 (Individual meetings, Dates to be scheduled in April & May)**
  - Presentation of the first draft in the first session. Final version comments in the last session.

**Master Thesis Delivery Date to the Academic Advisor:** 11th May 2015  
**Master Thesis Recommended Delivery Date to the Students Office:** 25th May 2015  
**Master Thesis Final Deadline for Delivery to the Students Office:** 1st June 2015  
**Master Thesis Defense Dates:** 26th June to 20th July 2015  
**Master Thesis Late Submission:** 14th September 2015
Companies that CANNOT be used for the thesis

The following companies will **not be accepted** as a basis for the thesis:

- Altri
- Brisa
- Cofina
- Inapa
- Novabase
- Ren
- Portucel
- Zon
- Jeronimo Martins
- Galp
- Inapa
- Mota e Engil
- Sonae Industria
- Soanecom
- Cimpor
- Semapa
- Cofina
- EDP
- Inditex
- Portugal Telecom

Each student must choose a **different company** (allocation of companies will be done on a first to ask, first served basis).