

# High Marginal Tax Rates on the Top 1%?

## Lessons from a Life Cycle Model with Idiosyncratic Income Risk

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### Abstract

This paper argues that high marginal labor income tax rates are an effective tool for social insurance even when households have high labor supply elasticity, make dynamic savings decisions, and policies have general equilibrium effects. We construct a large scale Overlapping Generations Model with uninsurable labor productivity risk, show that it has a realistic wealth distribution and then numerically characterize the optimal top marginal rate. We find that marginal tax rates for top 1% earners of close to 80% are optimal as long as the earnings and wealth distributions display a degree of concentration as observed in US data.

Keywords: Progressive Taxation, Top 1%, Social Insurance, Income Inequality

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# 1 Introduction

In the last 40 years labor earnings, market income and wealth inequality have increased substantially in the U.S. at the top end of the distribution. For example, Alvaredo et al. (2013) report that the share of total household income accruing to the top 1% income earners was about 10% in the early 1970's and exceeded 20% in 2007 in the U.S.<sup>1</sup> At the same time the highest marginal tax rate declined from levels consistently above 60% to below 40%. This triggered popular and academic calls to raise marginal income tax rates at the top of the distribution, with the explicit objective of reversing the trend of increasing economic inequality, see e.g. Diamond and Saez (2011), Piketty (2014), Reich (2010), but also the Occupy Wall Street movement.

However, reducing inequality is not necessarily an objective in and of itself for a benevolent government. In this paper we ask what is the welfare-maximizing labor income tax rate on the top 1% earners, where welfare is measured as the weighted sum of expected lifetime utility of households currently alive and born in the future.<sup>2</sup> We are especially interested in the question whether high marginal tax rates of the size advocated in the literature cited above can be rationalized on these normative grounds. To answer this question we construct a quantitative overlapping generations economy with ex-ante skill and thus earnings potential heterogeneity, idiosyncratic wage risk and endogenous labor supply and savings choices. We follow Castaneda et al. (2003) and assure, via an appropriate calibration of the labor productivity process, that the model delivers an empirically plausible earnings and wealth distribution (relative to the evidence from the 2007 Survey of Consumer Finances), including at the very top end of the distribution. Therefore in the model the top 1% look exactly as in the data, at least with respect to their key economic characteristics.

We then use the calibrated version of the model to quantitatively determine the answer to the question above. To do so we compute, within a restricted class of income tax functions which has as one of the policy choice variables the marginal tax rate applying to the top 1%, the optimal one-time tax reform, which in turn induces an economic transition from the current status quo<sup>3</sup> towards a new stationary equilibrium. We find that the optimal marginal tax rates on the top 1% of earners is indeed very high at of 79%, and thus consistent with the empirically observed levels after World War II. Note that since we explicitly consider the transition periods in our policy analysis, our results capture both short- and long-run consequences of the policy reforms we consider. Interestingly, even when including welfare of current and future top 1% earners in the social welfare function, and even when restricting attention only to the long-run consequences of the

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<sup>1</sup> This increase was not nearly as severe in other countries such as France and Japan. Jones and Kim (2014) explore a Schumpeterian growth model with creative destruction to rationalize the cross-country differences in these trends.

<sup>2</sup> We alternatively include or exclude households in the top 1% in our measure of social welfare; as it turns out, the differences in results is quantitatively small.

<sup>3</sup> Which we take to be a stylized version of the current U.S. personal income tax code.

policy reform (by adopting a steady state welfare measure) we find very high optimal marginal tax rates, in the order of about 80%.

We then show that these results are primarily driven by the social insurance benefits that these high taxes imply. Concretely, in order to match the very high concentration of labor earnings and wealth in the data, our model requires that households, with low probability, have the opportunity to work for very high wages (think of attractive entrepreneurial, entertainment or professional sports opportunities). The labor supply of these households is not prohibitively strongly affected even by very high marginal tax rates even with a utility function with high Frisch labor supply elasticity, as long as these households have not yet accumulated a lot of wealth. A strong negative income effect on leisure makes these households maintain their hours as marginal tax rates rise. From the perspective of implementing social insurance against idiosyncratic labor productivity risk via the income tax code it is then optimal to tax these incomes at a very high rate.

## 1.1 Related Literature

The basic point of departure for this paper is the static literature on optimal taxation of labor income, starting from Mirrlees (1971), Diamond (1998) and Saez (2001). Diamond and Saez (2011) discuss the practical implications of this literature and provide a concrete policy recommendation that advocates for taxing labor earnings at the high end of the distribution at very high marginal rates, in excess of 75%. On the empirical side the literature that motivates our analysis in the first place includes the papers by Piketty and Saez (2003) and Alvaredo et al. (2013) who document an increasing concentration of labor earnings and income at the top end of the distribution, and argue that this trend coincides with a reduction of marginal tax rates for top income earners. Their work thus provides the empirical underpinning for the policy recommendation by Diamond and Saez (2011) of increasing top marginal income tax rates substantially.

Methodologically, our paper is most closely related to the quantitative dynamic (optimal) taxation literature. Important examples include Domeij and Heathcote (2004), Conesa and Krueger (2006), Conesa et al. (2009), Bakis et al. (2013) and Fehr and Kindermann (2015). A subset of this literature (see e.g. Guner, Lopez-Daneri and Ventura, 2014, or Holter, Krueger and Stepanchuk, 2014) characterizes the relationship between tax rates and tax revenues (that is, the Laffer curve). In this paper we show that although the welfare-optimal top marginal tax rate is smaller than the revenue-maximizing rate (from the top 1%), it is quantitatively close.<sup>4</sup>

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<sup>4</sup> We study optimal progressive labor income taxes, thereby sidestepping the question whether capital income taxation is a useful redistributive policy tool. The benchmark result by Chamley (1986) and especially Judd (1985) suggests that positive capital income taxation is suboptimal, at least in the long run, even if the social welfare function places all the weight on households not owning capital. The ensuing theoretical literature on using capital income taxes for redistribution and social insurance includes Bassetto (1999), Vogelgesang (2000) and Jacobs and Schindler (2012). Also relevant for our study is the theoretical literature on optimal taxation over the life cycle, e.g. Erosa and Gervais (2002).

Our measure of social welfare that disentangles aggregate efficiency gains from the redistributive benefits of progressive taxation and thus departs from the classical notion of utilitarianism builds on Benabou (2002). He studies optimal progressive taxation and education subsidies in an endogenous growth model driven by human capital accumulation but abstracts from the accumulation of non-human wealth.

Especially relevant for our work is the paper by Badel and Huggett (2014) who build on the human capital model of Benabou (2002). These authors study a dynamic economy with endogenous human capital accumulation to quantify the effects of high marginal income tax rates at the top of the distribution on the aggregate level of economic activity as well as the distribution of wages (which is endogenous in their model, due to the human capital accumulation decision of households) and household incomes. They stress the negative long run effect of top marginal tax rates on human capital accumulation and conclude that the revenue-maximizing tax rate on top earners is about 15 percentage points lower than in a comparable model with exogenous human capital.

The complementary work of Brüggemann and Yoo (2014) studies the aggregate and distributional steady state consequences of an increase in the top marginal tax rate from the status quo to 70%, and consistent with our findings, reports substantial adverse aggregate and large positive distributional consequences, resulting in net welfare gains from the policy reform they study.

Finally, for our quantitative analysis to be credible it is crucial for the model to deliver an empirically plausible earnings and wealth distribution, at the low and especially at the right tail of the distribution. We therefore build on the literature studying the mechanisms to generate sufficient wealth concentration in dynamic general equilibrium model, especially Castaneda et al. (2003), but also Quadrini (1997), Krusell and Smith (1998) as well as Cagetti and DeNardi (2006).

## 2 The Model

We study a standard large-scale overlapping generations model in the spirit of Auerbach and Kotlikoff (1987), but augmented by exogenous ex-ante heterogeneity across households by education levels as well as ex-post heterogeneity due to uninsurable idiosyncratic labor productivity and thus wage risk, as in Conesa, Kitao and Krueger (2009). Given the focus of the paper it is especially important that the endogenous earnings and wealth distributions predicted by the model well approximate their empirical counterparts, both at the low and the high end of the distribution.

In order to highlight the key ingredients of the model in its most transparent way for a given government policy we first set out the model using recursive language and define a stationary recursive competitive equilibrium. We then turn to a description of the potential policy reforms and the transition dynamics induced by it.

## 2.1 Technology

The single good in this economy is produced by a continuum of representative, competitive firms that hire capital and labor on competitive spot markets to operate the constant returns to scale technology

$$Y = \Omega K^\epsilon L^{1-\epsilon}, \quad (1)$$

where  $\Omega \geq 0$  parametrizes the level of technology and the parameter  $\epsilon \in [0, 1]$  measures the elasticity of output with respect to capital. Capital depreciates at rate  $\delta_k$  in every period. Given our assumptions of perfect competition in all markets and constant returns to scale production technologies the number of operative firms as well as their size is indeterminate and without loss of generality we can assume the existence of a representative, competitively behaving firm producing according to the aggregate production function (1).

## 2.2 Preferences and Endowments

Households in this economy are finitely lived, with maximal life span given by  $J$  and generic age denoted by  $j$ . In each period a new age cohort is born whose size is  $1 + n$  as large as the previous cohort, so that  $n$  is the constant and exogenous population growth rate. We denote by  $\psi_{j+1}$  the conditional probability of survival of each household from age  $j$  to age  $j + 1$ . At age  $j_r < J$  households become unproductive and thus retire after age  $j_r$ .

Households have preferences defined over stochastic streams of consumption and labor  $\{c_j, n_j\}$  determined by the period utility function

$$U(c_j, n_j),$$

and the time discount factor  $\beta$  and are expected utility maximizers (with respect to longevity risk and with respect to idiosyncratic wage risk described below).

Households are ex-ante heterogeneous with respect to the education they have acquired, a process we do not model endogenously. Let  $s \in \{n, c\}$  denote the education level of the household, with  $s = c$  denoting some college education and  $s = n$  representing (less than or equal) high school education. The fraction of college educated households is exogenously given by  $\phi_s$ . In addition, prior to labor market entry households draw a fixed effect<sup>5</sup>  $\alpha$  from an education-specific distribution  $\phi_s(\alpha)$ .

The wage a household faces in the labor market is given by

$$w \cdot e(j, s, \alpha, \eta)$$

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<sup>5</sup> Both education and the fixed effect will shift life cycle wage profiles in a deterministic fashion in the model, so we could have combined them into a single fixed effect. However, when mapping the model to wage data it is more transparent to distinguish between the two components impacting the deterministic part of wages. In addition, education affects the mean age profile of labor productivity and variance of shock to it, whereas the fixed effect has no impact on these two features of the model.

where  $w$  is the aggregate wage per labor efficiency unit and  $e(j, s, \alpha, \eta)$  captures idiosyncratic wage variation that is a function of the age, education status and fixed effect of the household as well as a random component  $\eta$  that follows an education specific first order Markov chain with states  $\eta \in \mathcal{E}_s$  and transition matrix  $\pi_s(\eta'|\eta)$ .

Idiosyncratic wage risk (determined by the process for  $\eta$ ) and mortality risk (parameterized by the survival probabilities  $\psi_j$ ) cannot be explicitly insured as markets are incomplete as in Bewley (1986), Huggett (1993) or Aiyagari (1994); however, households can self-insure against these risks by saving at a risk-free after-tax interest rate  $r_n = r(1 - \tau_k)$ . In addition to saving  $a' - a$  the household spends her income, composed of earnings  $we(j, s, \alpha, \eta)n$ , capital income  $r_n a$  and transfers  $b_j(s, \alpha, \eta)$ <sup>6</sup> on consumption  $(1 + \tau_c)c$ , including consumption taxes, and on paying labor income taxes  $T(we(j, s, \alpha, \eta)n)$  as well as payroll taxes  $T_{ss}(we(j, s, \alpha, \eta)n)$ . Implicit in these formulations is that the consumption and capital income tax is assumed to be linear, whereas the labor earnings tax is given by the potentially nonlinear (but continuously differentiable) function  $T(\cdot)$ .

The individual state variables of the household thus include  $(j, s, \alpha, \eta, a)$ , the exogenous age, education and idiosyncratic wage shock, as well as the endogenously chosen asset position. For given (time-invariant) prices, taxes and transfers, the dynamic programming problem of the household then reads as

$$v(j, s, \alpha, \eta, a) = \max_{c, n, a'} U(c, n) + \beta \psi_{j+1} \sum_{\eta'} \pi_s(\eta'|\eta) v(j+1, s, \alpha, \eta', a') \quad (2)$$

subject to

$$\begin{aligned} & (1 + \tau_c)c + a' + T(we(j, s, \alpha, \eta)n) + T_{ss}(we(j, s, \alpha, \eta)n) \\ & = (1 + r_n)a + b_j(s, \eta) + we(j, s, \alpha, \eta)n \end{aligned} \quad (3)$$

and subject to a tight borrowing limit  $a' \geq 0$ . The result of this dynamic programming problem is a value function  $v$  and policy functions  $c, n, a'$  as functions of the state  $(j, s, \alpha, \eta, a)$  of a household.

### 2.3 Government Policy

The government uses tax revenues from labor earnings, capital income and consumption taxes to finance an exogenously given stream of government expenditures  $G$  and the interest payments on government debt  $B$ . In addition it runs a balanced-budget pay-as you go social security (and medicare program). Finally it collects accidental bequests and redistributes them among the surviving population in a lump-sum fashion. Since the population is growing at a constant rate  $n$  in this economy  $(G, B)$  should be interpreted as per capita variables since these are constant in a stationary recursive competitive equilibrium.

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<sup>6</sup> Transfers include social security for those that are retired as well as accidental bequests for all working households.

Letting by  $\Phi$  denote the cross-sectional distribution<sup>7</sup> of households (constant in a stationary equilibrium), the budget constraint of the government in a stationary recursive competitive equilibrium with population growth reads as

$$\begin{aligned} & r\tau_k \int a'(j, s, \alpha, \eta, a) d\Phi + \tau_c \int c(j, s, \alpha, \eta, a) d\Phi + \int T(we(j, s, \alpha, \eta)n(j, s, \alpha, \eta, a)) d\Phi \\ & = G + (r - n)B \end{aligned} \quad (4)$$

In addition, the PAYGO social security system is characterized by a payroll tax rate  $\tau_{ss}$ , an earnings threshold  $\bar{y}_{ss}$  only below which households pay social security taxes, and benefits  $p(s, \alpha, \eta)$  that depend on the last realization of the persistent wage shock  $\eta$  of working age<sup>8</sup> as well as education  $s$  and the fixed effect  $\alpha$  (which in turn determine expected wages over the life cycle). Thus  $(\tau_{ss}, \bar{y}_{ss})$  completely determine the payroll tax function  $T_{ss}$ . The specific form of the function  $p(s, \alpha, \eta)$  is discussed in the calibration section.

The budget constraint of the social security system then reads as

$$\int p(s, \alpha, \eta) \cdot \mathbf{1}_{\{j > j_r\}} d\Phi = \tau_{ss} \int \min\{\bar{y}_{ss}, we(j, s, \alpha, \eta)n(j, s, \alpha, \eta, a)\} d\Phi. \quad (5)$$

Finally, we assume that accidental bequests are lump-sum redistributed among the surviving working age population, and thus

$$Tr = \frac{\int (1 + r^n)(1 - \psi_{j+1})a'(j, s, \alpha, \eta, a) d\Phi}{\int \mathbf{1}_{\{j \leq j_r\}} d\Phi}. \quad (6)$$

so that transfers received by households are given as

$$b(j, s, \alpha, \eta) = \begin{cases} Tr & \text{if } j \leq j_r \\ p(s, \alpha, \eta) & \text{if } j > j_r \end{cases} \quad (7)$$

## 2.4 Recursive Competitive Equilibrium (RCE)

**Definition 1** *Given government expenditures  $G$ , government debt  $B$ , a tax system characterized by  $(\tau_c, \tau_k, T)$  and a social security system characterized by  $(\tau_{ss}, \bar{y}_{ss})$ , a stationary recursive competitive equilibrium with population growth is a collection of value and policy functions  $(v, c, n, a')$  for the household, optimal input choices  $(K, L)$  of firms, transfers  $b$  prices  $(r, w)$  and an invariant probability measure  $\Phi$*

<sup>7</sup> Formally, and given our notation,  $\Phi$  is a measure and the total mass of households of age  $j = 1$  is normalized to 1.

<sup>8</sup> This formulation has the advantage that we can capture the feature of the actual system that social security benefits are increasing in earnings during working age, without adding an additional continuous state variable (such as average earnings during the working age). Since benefits depend on the exogenous  $\eta$  rather than endogenous labor earnings, under our specification households do not have an incentive to increase labor supply in their last working period to boost pension payments.

1. [Household maximization]: Given prices  $(r, w)$ , transfers  $b_j$  given by (7) and government policies  $(\tau_c, \tau_k, T, \tau_{ss}, \bar{y}_{ss})$ , the value function  $v$  satisfies the Bellman equation (2), and  $(c, n, a')$  are the associated policy functions.
2. [Firm maximization]: Given prices  $(r, w)$ , the optimal choices of the representative firm satisfy

$$\begin{aligned} r &= \Omega \epsilon \cdot \left[ \frac{L}{K} \right]^{1-\epsilon} - \delta_k \\ w &= \Omega(1 - \epsilon) \left[ \frac{K}{L} \right]^\epsilon. \end{aligned}$$

3. [Government Budget Constraints]: Government policies satisfy the government budget constraints (4) and (5).
4. [Market clearing]:

(a) The labor market clears:

$$L = \int e(j, s, \alpha, \eta) n(j, s, \alpha, \eta, a) d\Phi$$

(b) The capital market clears

$$(1 + n)(K + B) = \int a'(j, s, \alpha, \eta, a) d\Phi$$

(c) The goods market clears

$$Y = \int c(j, s, \alpha, \eta, a) d\Phi + (n + \delta)K + G$$

5. [Consistency of Probability Measure  $\Phi$ ]: The invariant probability measure is consistent with the population structure of the economy, with the exogenous processes  $\pi_s$ , and the household policy function  $a'(\cdot)$ . A formal definition is provided in Appendix B.

## 2.5 Transition Paths

Our thought experiments will involve unexpected changes in government tax policy that will induce the economy to undergo a deterministic transition path from the initial benchmark stationary recursive competitive equilibrium to a final RCE associated with the new long-run policy. At any point of time the aggregate economy is characterized by a cross-sectional probability measure  $\Phi_t$  over household types. The household value functions, policy functions, prices, policies and transfers are now also indexed by time, and the key equilibrium conditions, the government budget constraint and the capital market clearing conditions now read as

$$G + (1 + r_t)B_t = (1 + n)B_{t+1} + r_t \tau_k (K_t + B_t) + \tau_c \int c_t(j, s, \alpha, \eta, a) d\Phi_t$$

$$+ \int T_t(w_t e(j, s, \alpha, \eta) n_t(j, s, \alpha, \eta, a)) d\Phi_t$$

and

$$(1 + n)(K_{t+1} + B_{t+1}) = \int a'_t(j, s, \alpha, \eta, a) d\Phi_t$$

Note that, in line with the policy experiments conducted below, the labor earnings tax function  $T_t$  and government debt are now permitted to be functions of time  $t$ . For a complete formal definition of a dynamic equilibrium with time varying policies in an economy very close to ours, see e.g. Conesa, Kitao and Krueger (2009).

### 3 Mapping the Model into Data

Conceptually, we proceed in two steps when we map the initial stationary equilibrium of our model into U.S. data. We first choose a subset of the parameters based on model-exogenous information. Then we calibrate the remaining parameters such that the initial stationary equilibrium is consistent with selected aggregate and distributional statistics of the U.S. economy. Even though it is understood that all model parameters impact all equilibrium entities, the discussion below associates those parameters to specific empirical targets that, in the model, impact the corresponding model statistics most significantly.

Most of the calibration is fairly standard for quantitative OLG models with idiosyncratic risk. However, given the purpose of the paper it is important that the model-generated cross-sectional earnings and wealth distribution is characterized by the same concentration as in the data, especially at the top of the earnings and wealth distribution. Broadly, we follow Castaneda et al. (2003) and augment fairly standard stochastic wage processes derived from the PSID with labor productivity states that occur with low probability, but induce persistently large earnings when they occur. This allows the model to match the high earnings concentration and the even higher wealth concentration at the top of the distribution. On the other hand, the explicit life cycle structure, including a fully articulated social security system, permits us to generate a distribution of earnings and wealth at the bottom and the middle that matches the data quite well.

#### 3.1 Demographics

We set the population growth rate at  $n = 1.1\%$ , the long run average value for the U.S. Data on survival probabilities from the Human Mortality Database for the US in 2010 is used to determine the age-dependent survival probabilities  $\{\psi_j\}$ .

## 3.2 Technology

The production side of the model is characterized by the three parameters  $(\Omega, \epsilon, \delta_k)$ . We set the capital share in production to  $\epsilon = 0.33$  and normalize the level of technology  $\Omega$  such that the equilibrium wage rate per efficiency unit of labor is  $w = 1$ . The depreciation rate on capital  $\delta_k$  is set such that the initial equilibrium interest rate in the economy is  $r = 4\%$ ; this requires an annual depreciation rate of  $\delta_k = 7.6\%$ .

## 3.3 Endowments and Preferences

### 3.3.1 Labor Productivity

In every period a household is endowed with one unit of time which can be used for leisure and market work. One unit of work time yields a wage  $w e(j, s, \alpha, \eta)$ , where  $e(j, s, \alpha, \eta)$  is the idiosyncratic labor productivity (and thus the idiosyncratic component of the wage) of the household which depends on the age  $j$  education  $s$  and the fixed effect  $\alpha$  of the household as well as its idiosyncratic shock  $\eta$ .

We assume that  $\eta \in \mathcal{E}_s$  can take on 7 (education-specific) values; we associate an  $\eta \in \{\eta_{s,1}, \dots, \eta_{s,5}\}$  with “normal” labor earnings observed in household data sets such as the PSID, and reserve  $\{\eta_{s,6}, \eta_{s,7}\}$  for the very high labor productivity and thus earnings realizations observed at the top of the cross-sectional distribution, but not captured by any observations in the PSID. We then specify log-wages as

$$\ln e(j, s, \alpha, \eta) = \begin{cases} \alpha + \varepsilon_{j,s} + \eta & \text{if } \eta \in \{\eta_{s,1}, \dots, \eta_{s,6}\} \\ \eta & \text{if } \eta = \eta_{s,7} \end{cases}$$

That is, as long as the labor productivity shock  $\eta \in \{\eta_{s,1}, \dots, \eta_{s,6}\}$ , idiosyncratic wages are (in logs) the sum of the fixed effect  $\alpha$  that is constant over the life cycle, an education-specific age-wage profile  $\varepsilon_{j,s}$  and the random component  $\eta$ , as is fairly standard in quantitative life cycle models with idiosyncratic risk (see e.g. Conesa et al., 2009). On the other hand, if a household becomes highly productive,  $\eta = \eta_{s,7}$ , wages are independent of education and the fixed effect. We think of these states as representing, in a reduced form, successful entrepreneurial or artistic opportunities that yield very high earnings and that are independent of the education level and fixed effect of the household.<sup>9</sup>

Given these assumptions we need to specify the seven states of Markov chain  $\{\eta_{s,1}, \dots, \eta_{s,7}\}$  as well as the transition matrices  $\pi_s$ ; in addition we need to determine the education-specific distribution of the fixed effect  $\phi_s(\alpha)$  and the deterministic, education-specific age-wage profile  $\{\varepsilon_{j,s}\}$ . For the latter we use the direct estimates from the PSID by Krueger

<sup>9</sup> Conceptually, nothing prevents us to specify

$$e(j, s, \alpha, \eta) = \exp(\alpha + \varepsilon_{j,s} + \eta)$$

for  $\eta = \eta_7$  but it turns out that our chosen specification provides a better fit to the earnings and wealth distributions.

and Ludwig (2013). Furthermore we assume that for each education group  $s \in \{n, c\}$  the fixed effect  $\alpha$  can take two values  $\alpha \in \{-\sigma_{\alpha,s}, \sigma_{\alpha,s}\}$  with equal probability,  $\phi_s(-\sigma_{\alpha,s}) = \phi_s(\sigma_{\alpha,s}) = 0.5$ . For the "normal" labor productivity states  $\{\eta_{s,1}, \dots, \eta_{s,5}\}$  we use a discretized (by the Rouwenhorst method) Markov chain of a continuous, education-specific AR(1) process with persistence  $\rho_s$  and (conditional) variance  $\sigma_{\eta,s}^2$ . Thus the parameters governing this part of the labor productivity process are the education-specific variances of the fixed effect, the AR(1) processes as well as their persistences,  $\{\sigma_{\alpha,s}^2, \sigma_{\eta,s}^2, \rho_s\}$ , together with the share of households  $\phi_s$  with a college education. Table 1 summarizes our choices.

Table 1: Labor Productivity Process

	$\rho_s$	$\sigma_{\eta,s}^2$	$\sigma_{\alpha,s}^2$	$\phi_s$
$s = n$	0.9850	0.0346	0.2061	0.59
$s = c$	0.9850	0.0180	0.1517	0.41

In order to account for very high earnings realizations we add to the Markov process described above two more states  $\{\eta_{s,6}, \eta_{s,7}\}$ . We augment the  $5 \times 5$  Markov transition matrices  $\pi_s = (\pi_{ij,s})$  as follows:

$$\pi_s = \begin{bmatrix} \pi_{11,s}(1 - \pi_{16,s}) & \dots & \pi_{13,s}(1 - \pi_{16,s}) & \dots & \pi_{15,s}(1 - \pi_{16,s}) & \pi_{16,s} & 0 \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots & 0 \\ \pi_{51,s}(1 - \pi_{56,s}) & \dots & \pi_{53,s}(1 - \pi_{56,s}) & \dots & \pi_{55,s}(1 - \pi_{56,s}) & \pi_{56,s} & 0 \\ 0 & \dots & 1 - \pi_{66,s} - \pi_{67,s} & \dots & 0 & \pi_{66,s} & \pi_{67,s} \\ 0 & \dots & 0 & \dots & 0 & 1 - \pi_{77,s} & \pi_{77,s} \end{bmatrix}$$

and assume that  $\pi_{16,s} = \dots = \pi_{56,s} = \pi_{.6,s}$ . Thus from each "normal" state  $\{\eta_{s,1}, \dots, \eta_{s,5}\}$  there is a (small) probability to climb to the high state  $\eta_{s,6}$ . The highest state  $\eta_{s,7}$  can only be reached from state  $\eta_{s,6}$ , and households at the highest state can only fall to state  $\eta_{s,6}$ . If wage productivity falls back to the "normal" range, it falls to  $\eta_{s,3}$  with probability 1. The transition matrix above reflects these assumptions which will permit us to match both the empirical earnings and wealth distribution (including at the top) very accurately.<sup>10</sup> In addition, we assume that  $\eta_{n,7} = \eta_{c,7}$  and  $\pi_{77,n} = \pi_{77,c}$ . This leaves us with ten additional parameters characterizing the labor productivity process which we summarize,

<sup>10</sup> Recall that for the *highest* state wages are simply determined as  $w \exp(\eta_7)$  and thus do not depend on the fixed effect  $\alpha$  and the deterministic age profile; this formulation leads to a much better fit of the age-earnings and age-asset distributions.

including the empirical targets, in table 2. Appendix D gives the exact values of the transition probabilities and states of the Markov chains.<sup>11</sup>

Table 2: Earnings and Wealth Targets

Parameters		Targets
Prob. to high wage region ( $s = n$ )	$\pi_{.6,n}$	95-99% Earnings
Prob. to high wage region ( $s = c$ )	$\pi_{.6,c}$	99-100% Earnings
Persistence high shock ( $s = n$ )	$\pi_{66,n}$	Share college in 95-99% Earnings
Persistence high shock ( $s = c$ )	$\pi_{66,c}$	Share college in 99-100% Earnings
Prob. to highest wage ( $s = n$ )	$\pi_{67,n}$	Gini Earnings
Prob. to highest wage ( $s = c$ )	$\pi_{67,c}$	95-99% Wealth
Persistence highest shock	$\pi_{77,n} = \pi_{77,c}$	99-100% Wealth
High wage shock ( $s = n$ )	$\eta_{n,6}$	Share college in 95-99% Wealth
High wage shock ( $s = c$ )	$\eta_{c,6}$	Share college in 99-100% Wealth
Highest wage shock	$\eta_{n,7} = \eta_{c,7}$	Gini Wealth

### 3.3.2 Preferences

We assume that the period utility function is given by

$$U(c, n) = \frac{c^{1-\gamma}}{1-\gamma} - \lambda \frac{n^{1+\chi}}{1+\chi}$$

The parameter  $\chi$  governs the Frisch elasticity of labor supply and thus the importance of the substitution effect on labor supply when top marginal tax rate change, whereas the parameter  $\gamma$  determines both the magnitude of the income effect on labor supply from tax rate changes, as well as the importance of the social insurance benefits. We exogenously set  $\chi = 1.67$  in order to obtain a Frisch elasticity of labor supply of  $1/\chi = 0.6$ , and calibrate  $\gamma$  such that in the initial steady state the elasticity of earnings with respect to taxes among top 1% earners is equal to  $e = 0.25$ . This is the value for the elasticity Diamond and Saez (2011) use (and argue is most empirically relevant) when deriving their optimal tax rate recommendation based on the famous Saez (2001) sufficient statistics formula. By choice of  $\gamma = 1.5$  our model is thus consistent with the overall elasticity of earnings with respect to top marginal tax rates used in the static optimal taxation literature.

<sup>11</sup> Since in the data the share of households under the age of 30 with earnings in the top 1% is very small, we assume that only households aged 31 and older can climb up to the highest two productivity states.

Finally, the disutility of labor parameter  $\lambda$  is chosen so that households spend, on average, one third of their time endowment on market work. Finally, the time discount factor  $\beta$  is chosen such that the capital-output ratio in the economy is equal to 2.9.

### 3.4 Government Policies

The two government policies we model explicitly are the tax system and the social security system.<sup>12</sup> The main focus of the paper is on the composition of the labor earnings and the capital income tax schedule, as well as the progressivity of the former, especially at the high end of the earnings distribution.

#### 3.4.1 The Tax System

We assume that the labor earnings tax function is characterized by the marginal tax rate function  $T'(y)$  depicted in figure 1. It is thus characterized by two tax rates  $\tau_l, \tau_h$  and two earnings thresholds  $\bar{y}_l, \bar{y}_h$ . Earnings below  $\bar{y}_l$  are not taxed, earnings above  $\bar{y}_h$  are taxed at the highest marginal rate  $\tau_h$ , and for earnings in the interval  $[\bar{y}_l, \bar{y}_h]$  marginal taxes increase linearly from  $\tau_l$  to  $\tau_h$ . This tax code strikes a balance between approximating the current income tax code in the U.S., being parameterized by few parameters and being continuously differentiable above the initial earnings threshold  $\bar{y}_l$ , which is crucial for our computational algorithm. Varying  $\tau_h$  permits us to control the extent to which labor earnings at the top of the earnings distribution are taxed, and changing  $\bar{y}_h$  controls at what income threshold the highest marginal tax rate sets in. Furthermore, if an increase in  $\tau_h$  is met by a reduction of the lowest positive marginal tax rate  $\tau_l$  (say, to restore government budget balance), the resulting new tax system is more progressive than the original one.

For the initial equilibrium we choose the highest marginal tax rate  $\tau_h = 39.6\%$ , equal to the current highest marginal income tax rate of the federal income tax code.<sup>13</sup> That tax rate applies to labor earnings in excess of 4 times average household *income*, or  $\bar{y}_2 = 4\bar{y}$ . Households below 35% of median income do not pay any taxes,  $\bar{y}_1 = 0.35y^{med}$  and we determine  $\tau_l$  from budget balance in the initial stationary equilibrium, given the other government policies discussed below.<sup>14</sup> This requires  $\tau_l = 12.2\%$ , roughly the midpoint of the two lowest marginal tax rates of the current U.S. federal income tax code (10% and 15%). In the data the income thresholds at which the lowest and highest marginal tax rates apply depend on the family structure and filing status of the household. Krueger

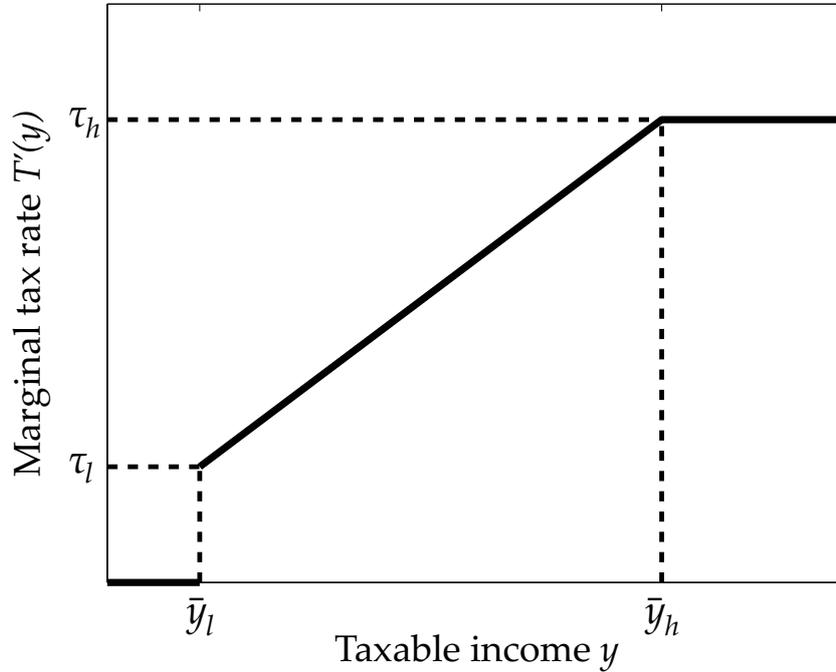
<sup>12</sup> In addition the government collects and redistributes accidental bequests. This activity does not require the specification of additional parameters, however.

<sup>13</sup> This value for the highest marginal tax rate is also close to the value assumed by Diamond and Saez (2011) once taxes for Medicare are abstracted from (we interpret Medicare as part of the social security system).

<sup>14</sup> To interpret the upper income threshold  $\bar{y}_h$ , note that in the model about 2% of households in the initial equilibrium have earnings that exceed this threshold.

and Ludwig (2013) argue that the value of the tax exemption and standard deduction constitute roughly 35% of median household income, fairly independent of household composition.

Figure 1: Marginal Labor Income Tax Function



The initial proportional capital income tax rate is set to  $\tau_k = 28.3\%$  and the consumption tax rate to  $\tau_c = 5\%$ . We choose exogenous government spending  $G$  such that it constitutes 17% of GDP; outstanding government debt  $B$  is set such that the debt-to-GDP ratio is 60% in the initial stationary equilibrium. These choices coincide with those in Krueger and Ludwig (2013) who argue that these values reflect well U.S. policy prior to the great recession.

### 3.4.2 The Social Security System

We model the social security system as a flat labor earnings tax  $\tau_{ss}$  up to an earnings threshold  $\bar{y}_{ss}$ , together with a benefit formula that ties benefits to past earnings, but without introducing an additional continuous state variable (such as average indexed monthly earnings). Thus we compute, for every state  $(s, \alpha, \eta)$ , average labor earnings in the population for that state,  $\bar{y}(s, \alpha, \eta)$ , and apply the actual progressive social security benefit formula  $f(y)$  to  $\bar{y}(s, \alpha, \eta)$ . The social security benefit a household of type  $(s, \alpha)$  with shock  $\eta_{65}$  in the last period of her working life receives is then given by

$$p(s, \alpha, \eta) = f(\bar{y}(s, \alpha, \eta = \eta_{65})).$$

We discuss the details of the benefit formula in appendix D.

### 3.5 Calibration Summary

The following tables 3 and 4 summarize the choice of the remaining exogenously set parameters as well as those endogenously calibrated within the model. The exogenously chosen parameters include policy parameters describing current U.S. fiscal policy, as well as the capital share in production  $\epsilon$  and the preference parameter  $\chi$ . The choices for these parameters are standard relative to the literature, with the possible exception of the Frisch labor supply elasticity  $1/\chi = 0.6$ , which is larger than the microeconomic estimates for white prime age males. However, it should be kept in mind that we are modeling household labor supply, including the labor supply of the secondary earner. Note that this choice implies, *ceteris paribus*, strong disincentive effects on labor supply from higher marginal tax rates at the top of the earnings distribution.

Table 3: Exogenously Chosen Parameters

Parameter	Value	Target/Data
Survival probabilities $\{\psi_j\}$		HMD 2010
Population growth rate $n$	1.1%	
Capital share in production $\epsilon$	33%	
Threshold positive taxation $\bar{y}_l$	35%	as fraction of $y^{med}$
Top tax bracket $\bar{y}_h$	400%	as fraction of $\bar{y}$
Top marginal tax rate $\tau_h$	39.6%	
Consumption tax rate $\tau_c$	5%	
Capital income tax $\tau_k$	28.3%	
Government debt to GDP $B/Y$	60%	
Government consumption to GDP $G/Y$	17%	
Bend points $b_1, b_2$	0.184, 1.114	SS data
Replacement rates $r_1, r_2, r_3$	90%, 32%, 15%	SS data
Pension Cap $\bar{y}_{ss}$	200%	$\tau_p = 0.124$
Inverse of Frisch elasticity $\chi$	1.67	

The set of parameters calibrated within the model include the technology parameters  $(\delta_k, \Omega)$ , the preference parameters  $(\beta, \gamma, \lambda)$  as well as the entry marginal tax rate  $\tau_l$ . The latter is chosen to assure government budget balance in the initial stationary equilibrium. The preference parameters are chosen so that the model equilibrium is consistent with a capital-output ration of 2.9 and a share of time spent on market work equal to 33% of the total time endowment available to households. The technology parameters are then determined to reproduce a real (pre-tax) return on capital of 4% and a wage rate of 1, the latter being an innocuous normalization of  $\Omega$ . Table 4 summarizes the associated values of the parameters.

Table 4: Endogenously Calibrated Parameters

Parameter	Value	Target/Data
Technology level $\Omega$	0.920	$w = 1$
Depreciation rate $\delta_k$	7.5%	$r = 4\%$
Initial marginal tax rate $\tau_l$	11.1%	Budget balance
Time discount factor $\beta$	0.951	$K/Y = 2.89$
Disutility from labor $\lambda$	24	$\bar{n} = 33\%$
Coeff. of Relative Risk Aversion $\gamma$	1.5	$e = 0.25$

## 4 Characteristics of the Benchmark Economy

Prior to turning to our tax experiments we first briefly discuss the aggregate and distributional properties of the initial stationary equilibrium. This is perhaps more important than for most applications since a realistic earnings and wealth distribution, especially at the top of the distribution, is required to evaluate a policy reform that will entail potentially massive redistribution of the burden of taxation across different members of the population.

### 4.1 Macroeconomic Aggregates

In table 5 we summarize the key macroeconomic aggregates implied by the initial stationary equilibrium of our model. It shows that the main source of government tax revenues are taxes on labor earnings.

### 4.2 Earnings and Wealth Distribution

In this section we show that, given our earnings process with small but positive probability of very high earnings realizations, the model is able to reproduce an empirically realistic cross-sectional earnings and wealth distribution.

Table 6 displays the model-implied earnings distribution and table 7 does the same for the wealth distribution. When comparing the model-implied earnings and wealth quintiles to the corresponding statistics from the data<sup>15</sup> we observe that the model fits the data very well, even at the top of the distribution. The same is true for the Gini coefficients of earnings and wealth.

<sup>15</sup> As reported by Diaz-Gimenez et al. (2011), based on the 2007 Survey of Consumer Finances.

Table 5: Macroeconomic Variables

Parameter	Value
Capital	289%
Government debt	60%
Consumption	58%
Investment	25%
Government Consumption	17%
Av. hours worked (in %)	33%
Interest rate (in %)	4%
Tax revenues	
- Consumption	2.9%
- Labor	11.9%
- Capital income	4.0%
Pension System	
Contribution rate (in %)	12.5%
Total pension payments	5.1%

All variables in % of GDP if not indicated otherwise

Table 6: Labor Earnings Distribution in Benchmark Economy

	Share of total sample (in %)								
	Quintiles					Top (%)			Gini
	1st	2nd	3rd	4th	5th	90-95	95-99	99-100	
Model	0.0	5.6	10.9	17.2	66.3	10.9	18.9	22.8	0.649
US Data	-0.1	4.2	11.7	20.8	63.5	11.7	16.6	18.7	0.636

Table 7: Wealth Distribution in Benchmark Economy

	Share of total sample (in %)								
	Quintiles					Top (%)			Gini
	1st	2nd	3rd	4th	5th	90-95	95-99	99-100	
Model	0.0	0.9	4.2	11.5	83.4	14.1	25.3	30.6	0.809
US Data	-0.2	1.1	4.5	11.2	83.4	11.1	26.7	33.6	0.816

Overall, we do not view the ability of the model to reproduce the earnings and wealth distributions as a success per se, since the stochastic wage process (and especially the two high-wage states) were designed for exactly that purpose. However, that fact that our approach is indeed successful gives us some confidence that ours is an appropriate

model to study tax policy experiments that are highly redistributive across households at different parts of the earnings and wealth distribution in nature.

## 5 Quantitative Results

In this section we set out our main results. We first describe the thought experiment we consider, and then turn to the optimal tax analysis. We do so in three steps. First we display top income Laffer curves, showing at what top marginal tax rate tax revenues from the top 1% earners is maximized, and relate our findings to the static analysis of Saez (2001) and Diamond and Saez (2011). However, revenue maximization does not imply welfare maximization in our dynamic general equilibrium model, partly because the top 1% of the population might enter social welfare, but also because their behavioral response triggers potentially important general equilibrium effects. In a second step we argue that the welfare-maximizing top marginal tax rate is lower but quantitatively fairly close to the revenue maximizing rate. In a third step we then dissect the sources of the substantial welfare gains from the optimal tax reform by a) documenting the magnitude of the adverse impact on macroeconomic aggregates of significantly raising top marginal rates, and b) quantifying the distributional benefits of such tax reforms, both in terms of enhanced ex-ante redistribution among different education and productivity groups as well as in terms of insurance against ex-post labor productivity risk. We will conclude that the significant welfare gains from increasing top marginal labor income tax rates above 80% stem primarily from enhanced insurance against not ascending to the very top of the earnings ladder, and only secondarily from redistribution across ex-ante heterogeneous households, and that these gains outweigh the macroeconomic costs (as measured by the decline in aggregate consumption) of the reform. In a last subsection we argue that these conclusions are robust to alternative preference specifications of households, but that they do crucially depend on a productivity and thus earnings process that delivers the empirically observed earnings *and* wealth inequality in the data.

### 5.1 The Thought Experiments

We now describe our fiscal policy thought experiments. Starting from the initial steady state fiscal constitution we consider one-time, unexpected (by private households and firms) tax reforms that change the top marginal labor earnings tax rate. The unexpected reform induces a transition of the economy to a new stationary equilibrium, and we model this transition path explicitly. Given the initial outstanding debt and given the change in  $\tau_h$  the government in addition (and again permanently) adjusts the entry marginal tax rate  $\tau_l$  (but not the threshold  $\bar{y}_l$ ) as well as  $\bar{y}_h$  to assure both that the intertemporal budget constraint holds and that the top 1% earners are defined by the threshold  $\bar{y}_h$  (in the first period of the policy-induced transition path). An appropriate sequence of government debt along the transition path insures that the sequential government budget constraints hold for every period  $t$  along the transition.

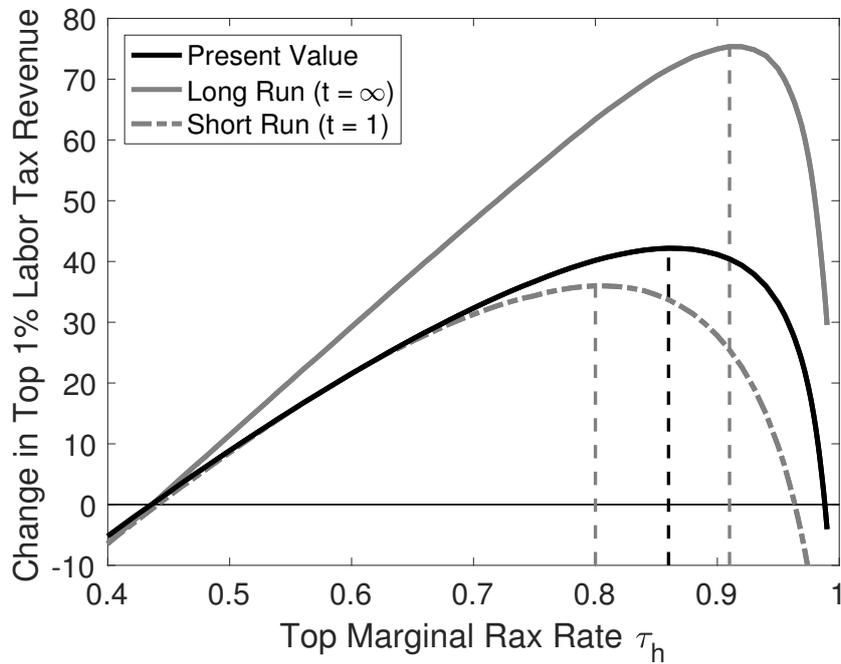
In the aggregate, a transition path is thus characterized by deterministic sequences of interest rates, wages and government debt  $\{r_t, w_t, B_{t+1}\}_{t=1}^T$  converging to the new stationary equilibrium indexed by a new policy  $(\tau_l, \tau_h, \bar{y}_l, \bar{y}_h)$ . For every period  $t \geq 1$  along the transition path the analysis delivers new lifetime utilities  $v_t(j, s, \alpha, \eta, a)$  of households with individual states  $(j, s, \alpha, \eta, a)$ . The optimal tax experiment then consists in maximizing a weighted sum of these lifetime utilities over  $\tau_h$ , using adjustments in  $\tau_l$  to insure that the intertemporal government budget constraint is satisfied.

## 5.2 Top Marginal Tax Rates and Tax Revenues

### 5.2.1 The Top 1% Laffer Curve in Our Economy

In figure 2 we plot (in % deviation from the initial stationary equilibrium) labor income tax receipts from the top 1% earners against the top marginal labor income tax rate.<sup>16</sup> The three lines correspond to tax revenues in the first period of the transition (the "Short Run"), new steady state tax revenues (the "Long Run") and the present value discounted of all tax receipts along the entire transition path (and the final steady state), where the discount rates used are the time-varying interest rates along the transition path.

Figure 2: Laffer Curve of Labor Income Tax Receipts from Top 1%



From this figure we observe that the revenue maximizing top marginal tax rate, inde-

<sup>16</sup> Since in the benchmark tax system the top marginal tax rate does not apply exactly to the top 1% income earners, whereas in our tax experiments we insure that it does, the Laffer curve does not intersect the zero line at exactly 39.6%, but rather at a slightly higher level. This is of course irrelevant for the question where the peak of the Laffer curve (and the optimal rate) is located.

pendent of the time horizon used, is very high, in excess of 80%. However, we also note that the time horizon does matter significantly: when maximizing tax revenue from top 1% earners in the short run (the first period of the transition) the revenue-maximizing rate is 80% and the extra revenue that can be generated is roughly 35% higher than in the benchmark economy. As we will show, along the transition households reduce their wealth holdings, and become more *inelastic* when faced with higher top marginal tax rates. Consequently, the longer the time horizon, the higher is the revenue-maximizing top rate, and the larger are the extra revenues that can be generated by this rate. If one restricts attention solely to a steady state analysis, then the peak of the top 1% Laffer curve is attained at a tax rate of 91%, with 70% higher tax revenues than in the initial stationary equilibrium from the highest income earners. The peak of the Laffer curve when maximizing the present discounted value of tax revenues, which is most informative for our ensuing welfare calculations, not surprisingly lies in the middle between the short- and long-run results (at a rate of 87%). Thus we deduce two main points from Figure 2: first, revenue-maximizing rates are very high, relative to the status quo, and also significantly higher than predicted and advocated based on static models of labor supply. Second, the time horizon plays an important role for the quantitative results due to endogenous wealth accumulation, a finding that can only be uncovered through an explicit analysis of the transition path of a dynamic model with endogenous capital accumulation.

Revenue-maximizing tax rates of course need not be welfare maximizing, even when the current top 1% earners have no weight in the social welfare function. Therefore we move to an explicit characterization of socially optimal rates next. Prior to this analysis we first want to explore why the revenue-maximizing tax rates we find in our dynamic general equilibrium model are quite higher still than the 73% rate Diamond and Saez have advocated for.

## 5.2.2 Connecting Our Results to the Static Optimal Taxation Literature

Diamond and Saez' recommendation are based on the seminal paper by Saez (2001) who derives a concise formula for the revenue-maximizing<sup>17</sup> top marginal tax rate in a static model of household labor supply that reads as<sup>18</sup>

$$\tau_h = \frac{1}{1 + \underbrace{a \cdot e_c}_{\text{Subst. effect}} - \underbrace{(e_c - e_u)}_{\text{Inc. effect}}} \quad (8)$$

<sup>17</sup> As long as the social welfare weight of top earners is negligible, this is also the welfare-maximizing top marginal tax rate.

<sup>18</sup> Their formula does not apply exactly to our dynamic general equilibrium model in which the identity of top 1% earners changes over time. It also only applies to tax experiments that *only* alters the top marginal rate. And, for it to be fully applicable for prescribing the revenue-maximizing rate starting from some benchmark rate, it requires  $a, e_u, e_c$  to be policy-invariant parameters. The important generalization of Badel and Huggett (2016) develops a formula that applies to dynamic general equilibrium models, but is still subject to the second and third concern.

The parameter  $a$  governs the relationship between the top earnings threshold and mean labor earnings above this threshold.<sup>19</sup> The entities  $e_u, e_c$  are, respectively, the average (within the top 1% of earners) uncompensated and compensated elasticity of earnings with respect to 1 minus the constant marginal tax rate  $\tau$ . Diamond and Saez (2011) assume that  $e_u = e_c$  (that is, the absence of income effects), based on empirical studies argue for values of  $a = 1.5$  and  $e_u = e_c = 0.25$  for the top 1% of earners and thus end up with a revenue maximizing (and thus optimal) top marginal earnings tax rate of  $\tau_h = 73\%$ .

We can compute the values of  $a, e_u, e_c$  implied by our model as well,<sup>20</sup> For these calculations it is important to note that the entities  $a, e_u, e_c$  are in general *not* policy invariant, and will in general change as the tax system changes as well. One may ignore these changes if the contemplated tax changes are marginal, but since the reforms considered entail increases in the top rate in the order of 40-50 percentage points, treating the tail of the earnings distribution and the earnings elasticity as constant could be problematic. In fact, if we calculate these statistics in the initial steady state we find  $a = 1.8, e_u = 0.10, e_c = 0.41$ , and based on these inputs a simple application of the formula in equation 8 would deliver a rate of  $\tau_h = 70\%$ , very close to the recommendation of Diamond and Saez (2011) based on a static model of labor supply. However, when the highest marginal tax rate is raised to 87%, the peak of the net present discounted value Laffer curve, these sufficient statistics in the model change to  $a = 1.18, e_u = 0.11, e_c = 0.43$ , with implied peak (according to the formula) of  $\tau_h = 84\%$ , very close to the actual revenue-maximizing rate in our dynamic model.<sup>21</sup> Thus, overall the simple tax formula of Diamond and Saez (2011) derived for a static model works quite well as an approximation for the “right” inputs in our dynamic model, but our model suggests that the necessary ingredients for the formula are far from policy-invariant, at least not for the changes in the tax code of the magnitude considered here.

Based on these observations from these simple statistics, the reason we find a high revenue-maximizing tax rate is that at the very top of the earnings distribution the most highly productive households have a low uncompensated elasticity  $e_u$  especially when they have low or no wealth coming into this productivity state. As the simulated statistics indicate, this stems from a sizeable income effect almost perfectly offsetting a significant substitution effect from changing top tax rates. After having discussed the revenue implications from increasing top marginal tax rates we now turn to our analysis of *socially optimal* rates. To do so we now have to first describe in detail how we measure social welfare, a task we tackle next.

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<sup>19</sup> When earnings above the top earnings threshold follow a Pareto distribution then  $a$  is exactly the Pareto parameter of this distribution. Yet Saez (2001) formula doesn't rely on a Pareto distribution, but only on the relation between the top earners threshold  $y^{1\%}$  and mean income above this threshold  $y_m^{1\%}$  whereas  $a$  is defined as  $\frac{y_m^{1\%}}{y_m^{1\%} - y^{1\%}}$ .

<sup>20</sup> Details on the computation of these elasticities in our model, through the use of simulated data, can be found in the appendix.

<sup>21</sup> The peak of the *short-run* value Laffer curve is most comparable to the revenue-maximizing rate in the static models of Saez (2001) and Diamond and Saez (2011).

## 5.3 Welfare-Maximizing Tax Rates

### 5.3.1 Measuring Social Welfare

The welfare measure we employ is constructed as follows. After solving for the equilibrium path of a specific tax reform, we calculate the amount of initial wealth transfers needed to compensate every individual back to their initial equilibrium utility level, ex post for the currently living and ex ante for future generations.<sup>22</sup> That is, for each household currently alive we find the transfer  $\Psi_0(j, s, \alpha, \eta, a)$  that satisfies

$$v_1(j, s, \alpha, \eta, a + \Psi_0(j, s, \alpha, \eta, a)) = v_0(j, s, \alpha, \eta, a)$$

where  $v_0$  denotes the value function in the initial steady state and for households born in period  $t \geq 1$  we find the number  $\Psi_t$  such that

$$Ev_t(j = 1, s, \alpha, \bar{\eta}, \Psi_t) = Ev_0(j = 1, s, \alpha, \bar{\eta}, 0)$$

where expectations are taken with respect to initial fixed effect and education. Note that positive  $\Psi$ 's constitute welfare *losses* from a given reform, relative to the status quo.

The total present discounted value of all transfers is then given by

$$W = \int \frac{\Psi_0(j, s, \alpha, \eta, a)}{1 + r_0} d\Phi_0 + \mu_1 \sum_{t=1}^{\infty} \left( \frac{1+n}{1+r_0} \right)^t \Psi_t.$$

When top 1% households are excluded from the social welfare function only transfers to the bottom 99% of the current earnings distribution are included in the calculations.

In order to turn the welfare measure into easily interpretable numbers we turn the present value of the transfers into an annuity that pays out over the whole transition path and in the new long-run equilibrium and express the size of this annuity as a percent of initial aggregate consumption. That is, we calculate

$$C \sum_{t=0}^{\infty} \left( \frac{1+n}{1+r_0} \right)^t = -W$$

where we again recall that positive required transfers  $W$  signal welfare losses from reform, and thus negative  $W$  constitute welfare gains. Expressing welfare gains in percent of consumption,

$$CEV = 100 * \frac{C}{C_0}$$

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<sup>22</sup> These wealth transfers induce behavioral responses which we capture when computing the transfers necessary to make a household indifferent. We do however, abstract from the general equilibrium effects these hypothetical transfers would induce.

For future cohort the transfer is one number per cohort, for currently alive households the required transfers differ by characteristics  $(j, s, \alpha, \eta, a)$ . Future transfers are discounted to the present at rate  $\frac{1+n}{1+r_0}$  where  $r_0$  is the interest rate in the initial stationary equilibrium and our aggregate welfare measure is the sum of these transfers, with positive numbers indicating welfare gains.

This idea of calculating the welfare consequences of policy reforms follows closely that of Huang et al. (1997) or Benabou (2002), and more generally, the hypothetical lump-sum redistribution authority originally envisioned by Auerbach and Kotlikoff (1987) which would implement the transfer scheme described above.<sup>23 24</sup>

Finally, we also compute and report a steady state welfare measure that asks what uniform (over time and across states) percentage increase in consumption a household born into the old steady state, under the veil of ignorance (that is, prior to the education level  $s$  and fixed effect  $\alpha$  being realized), would need to receive to be indifferent to being born into the steady state associated with a new policy configuration.<sup>25</sup>

### 5.3.2 Optimal Size of the Top Marginal Earnings Tax Rate

In this section we document the optimal top marginal labor earnings tax rate. In figure 3 we plot two welfare measures against the top marginal tax rate  $\tau_h$ . The blue line plots the aggregate welfare measure, derived by compensating all current and future generations so that their (remaining) lifetime utility is the same as it would have been under the status quo fiscal policy. The blue line instead displays "long run welfare" measured as expected lifetime utility of households born into the steady state associated with a particular top marginal tax rate  $\tau_h$ .

The optimal top marginal tax rate is indeed very high, around 80%, under both welfare measures. Welfare (as defined above) including the top 1% households, and including the transition effects is hump-shaped and maximized at  $\tau_h = 79\%$ . Recall that the top marginal tax rate that maximizes the present discounted value of tax revenues from the top 1% earners is 87%, somewhat higher than this welfare-optimal rate, but quantitatively close.<sup>26</sup> Focusing exclusively on welfare in the long run the optimal top marginal rate is even larger, at  $\tau_h = 82\%$ . Below we explore the sources of these welfare gains in greater detail. It is also noteworthy that the welfare gains induced by the very high marginal tax rates are very substantial, in the order of 1.5% of consumption.

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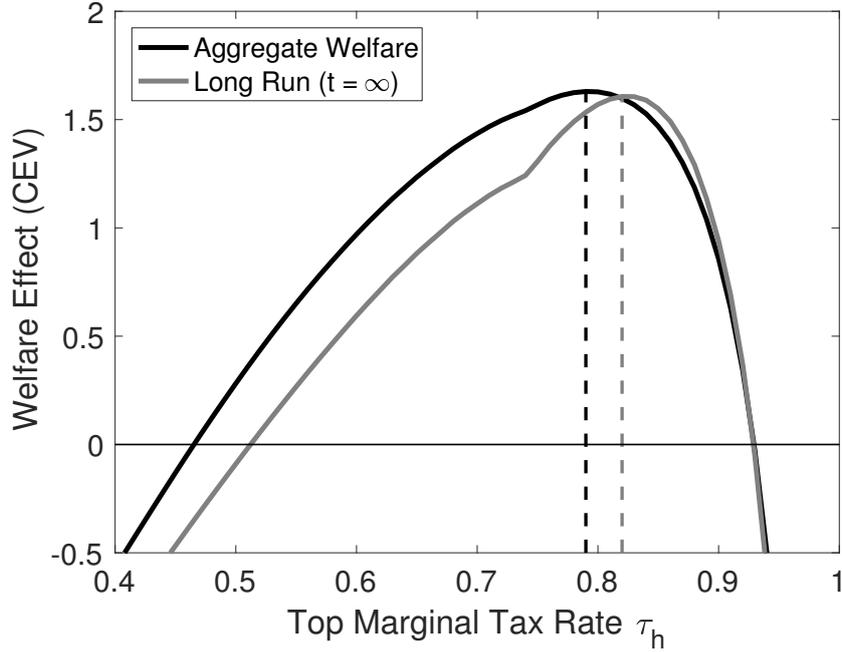
<sup>23</sup> Whereas Benabou (2002) evaluates aggregate efficiency by calculating a certainty equivalent consumption sequence for each individual and then summing it across individuals and over time, we determine the wealth equivalent of changes in the life cycle allocation of consumption and labor supply for each individual and then sum across households. The advantage of both of these closely related approaches over using social welfare functions is that both Benabou's (2002) as well as our measure separates aggregate efficiency considerations from the potential desire of the policy maker (as built into the social welfare function) to engage in intergenerational or intragenerational redistribution.

<sup>24</sup> Fehr and Kindermann (2015) show that, to a first approximation of the value function, maximizing our welfare measure is equivalent to maximizing the weighted sum of (remaining) lifetime utilities, with weights given by the inverse of the marginal utility of wealth in the value function, or equivalently (by the envelope theorem) the inverse of the marginal utility of current consumption.

<sup>25</sup> This is the same long-run welfare measure as employed by Conesa et al. (2009) in their study of optimal capital taxation.

<sup>26</sup> Since this welfare measure include short- and long-run welfare effects, a comparison with the present discounted value Laffer curve is most appropriate.

Figure 3: Three Aggregate Welfare Measures as Functions of  $\tau_h$



As discussed above, in these thought experiments, as we vary  $\tau_h$  we adjust the upper bend point  $\bar{y}_h$  above which the highest marginal tax rate applies so that (in the first period of the transition) the top 1% of earners face this marginal tax rate. The intertemporal budget constraint of the government is balanced by adjusting the entry marginal tax rate  $\tau_l$  (and holding fixed the lower bend point  $\bar{y}_l$  at which this rate applies).<sup>27</sup>

## 5.4 Understanding the Welfare Gains

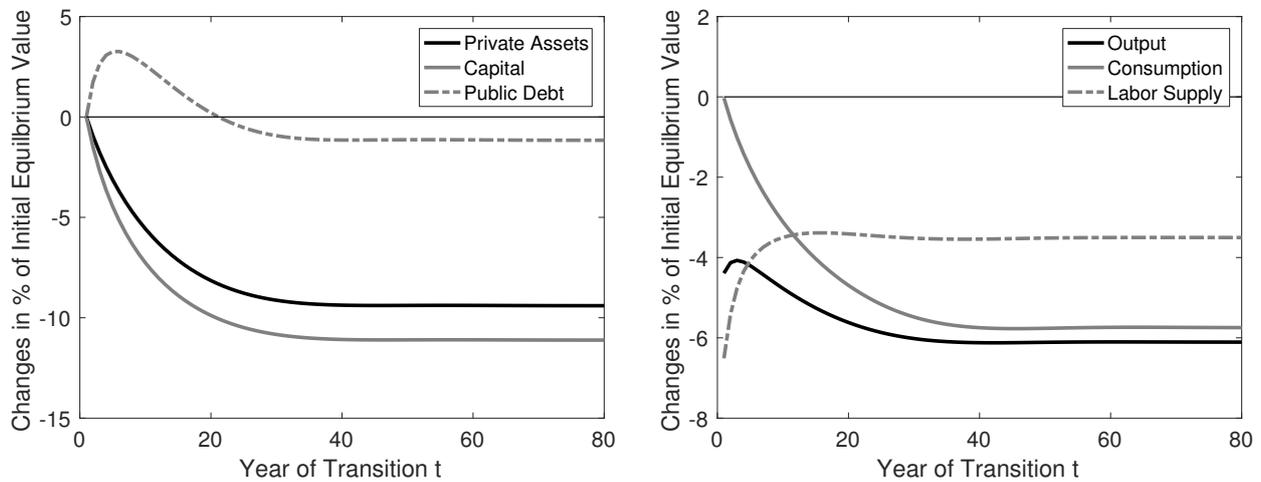
In order to interpret the reported welfare gains from the optimal tax reform (and to understand why it is optimal in the first place) we now proceed in two steps. First we display the transition paths of key macroeconomic variables that the tax reform induces, documenting the significant adverse consequences on output, *aggregate* consumption and the capital stock in the economy. Second, we quantify the redistributive and insurance benefits of the reform, arguing that the latter are crucial for understanding our overall welfare results.

<sup>27</sup> If the required  $\tau_l$  is non-negative, all households with earnings below  $\bar{y}_l$  pay zero taxes, if  $\tau_l$  is negative, all households with earnings below  $\bar{y}_l$  receive a subsidy of  $\tau_l$  per dollar earned, akin to the Earned Income Tax Credit in the U.S. Note that this slight asymmetry about how income below  $\bar{y}_l$  is treated induces a small kink in the welfare plot when  $\tau_l$  turns from positive to negative. This is of course irrelevant for the determination of the optimal tax code, as the kink occurs far to the left of the optimal  $\tau_h$ .

### 5.4.1 The Dynamics of Aggregates Along the Transition

In figure 4 we plot the evolution of key macroeconomic aggregates along the transition from the old to the new stationary equilibrium. The path for all variables are expressed in % deviations from their initial steady state values. Figure 5 displays the transition path of hours worked, separately for the bottom 99% and the top 1% of the earnings distribution, as well as the time path of wages and interest rates in the economy. Finally, figure 6 shows how revenues for consumption, labor income, and capital income taxes as well as pre-tax earnings and wealth inequality (as measured by the Gini coefficient) evolve over time.

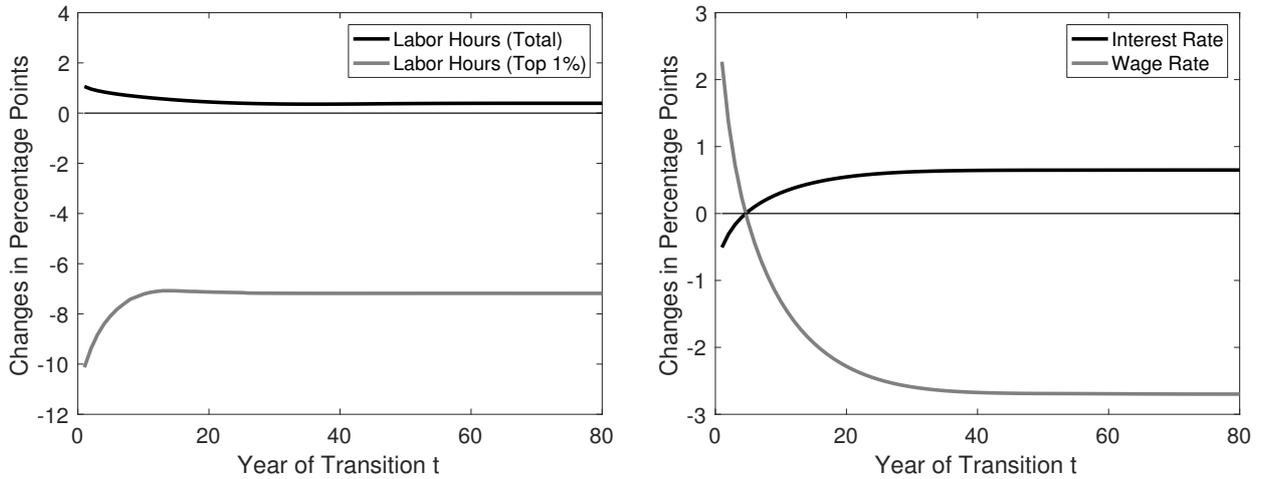
Figure 4: Capital, Assets, Government Debt; Labor Supply, Consumption and Output along Transition



The right panel of figure 4 shows that on impact the massive increase in marginal tax rates at the top of the earnings distribution leads to a contraction of labor input by close to 7% and a corresponding fall of output by 4% (since capital is predetermined and thus fixed in the short run). The left panel of figure 5 indicates that the collapse in labor input is entirely due to the reduction in hours worked by the highly productive top 1% of the earnings distribution, whose hours fall on average by 10 percentage points. Thus even though this group is small, because of their massive behavioral response and their high relative productivity this 1% of earners drives down aggregate labor input substantially. The ensuing partial recovery is owed to wages rising above initial steady state levels temporarily (see the right hand panel of Figure 5) as the capital-labor ratio falls early in the transition. Furthermore, over time the top group reduces its wealth holdings: a negative wealth effect on leisure (positive wealth effect on labor supply) results.

In the medium run the capital stock falls significantly, partially being crowded out by higher public debt used to finance the tax transition, but mainly driven by the decline in private saving of the high earners that are now subject to much higher marginal (and significantly higher average) labor earnings tax rates under the new tax system. Thus whereas in the short run most of the loss in output is absorbed by lower investment,

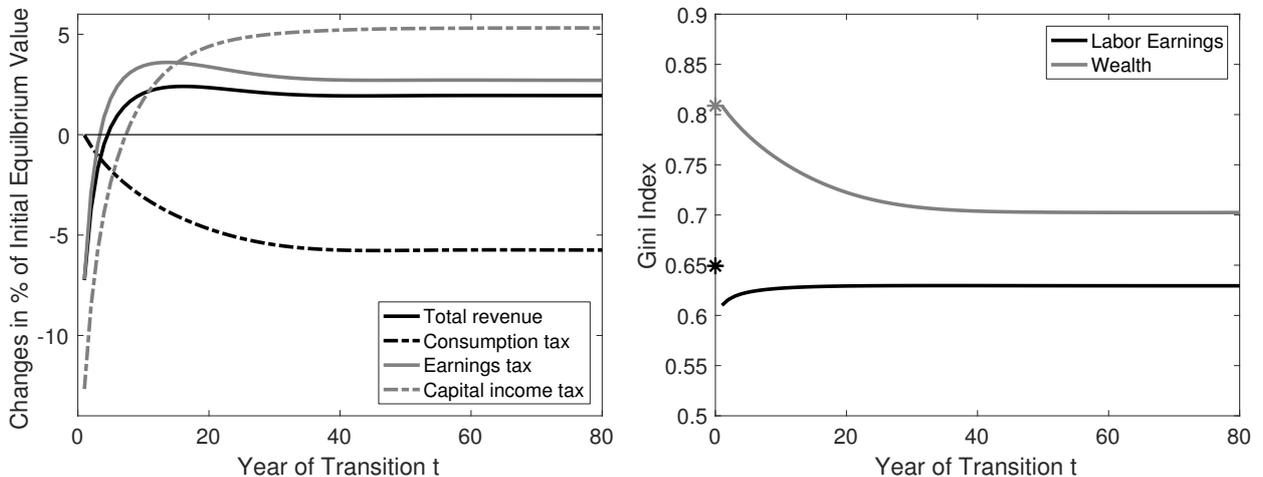
Figure 5: Hours and Prices along Transition



in the long run aggregate consumption declines significantly as well, by about 6% (see again the right panel of figure 4).

The left panel of Figure 6 displays the evolution of tax revenue along the transition. Even though overall economic activity falls in response of the tax reform, tax revenues of the government decline only temporarily (which in turn explains the temporary increase in government debt present in figure 4). The composition of tax revenue changes substantially as well. Since aggregate consumption falls, so does revenue from the consumption tax. On the other hand, once hours of the high productivity, high earnings top 1% have partially recovered, labor income tax revenues increase, on account of the significantly higher taxes these individuals pay. In fact, in the long run this group accounts for close to 80% of all revenue from the labor earnings tax. Interestingly, revenues from capital income taxes also rise due to the higher return a reduced capital-labor ratio implies, despite the decline in the tax base for this tax.

Figure 6: Tax Revenues and Inequality along Transition



Finally, the right panel of figure 6 shows that the tax reform leads to a reduction of both earnings and wealth inequality. The Gini index for pre-tax labor earnings falls significantly on impact, reflecting primarily the decline in hours worked (and thus earnings) of the top 1% earners. As hours of this group partially recover (due to a negative wealth effect on leisure in light of falling net worth for this group), so does earnings inequality, without reaching its pre-reform level. Wealth inequality, on the other hand, is monotonically and very substantially declining over time as the lower labor earnings of the households at the top of the distribution translates into lower wealth holdings of that group and thus a lesser net worth concentration in the population. In the long run, the wealth Gini is 10 percentage points lower than under the benchmark tax system, indicating that when a wide labor earnings distribution is the main culprit for high wealth inequality, tackling earnings inequality with high marginal earnings taxation at the top is an effective tool for curbing wealth inequality. This is, of course, not an explicit policy goal of the government, but rather a side effect of its desire to provide social insurance and ex-ante redistribution, as discussed in Section 5.4.2.

To summarize, the aggregate statistics indicate a massive decline in aggregate output and a (somewhat delayed) fall in aggregate consumption, coupled with a reduction of hours worked (mainly at the top of the earnings distribution). Furthermore, earnings and wealth inequality are significantly lower under the tax system featuring very high marginal tax rates at the top. These aggregate statistics suggest that the sources of the welfare gains from the tax reform documented in section 5.3.2 come from enhanced social insurance and/or redistribution rather than from stimulating aggregate economic activity. In the next section we will provide a series of decompositions to argue that the main source of the welfare gains along the transition, but especially in the new steady state, comes from better consumption insurance (rather than more ex-ante redistribution) under the new tax system with high marginal tax rates at the top. These insurance benefits offset (by a significant margin) the aggregate consumption losses, since these losses accrue exclusively to those few households that happen to rise to the very top of the earnings distribution.

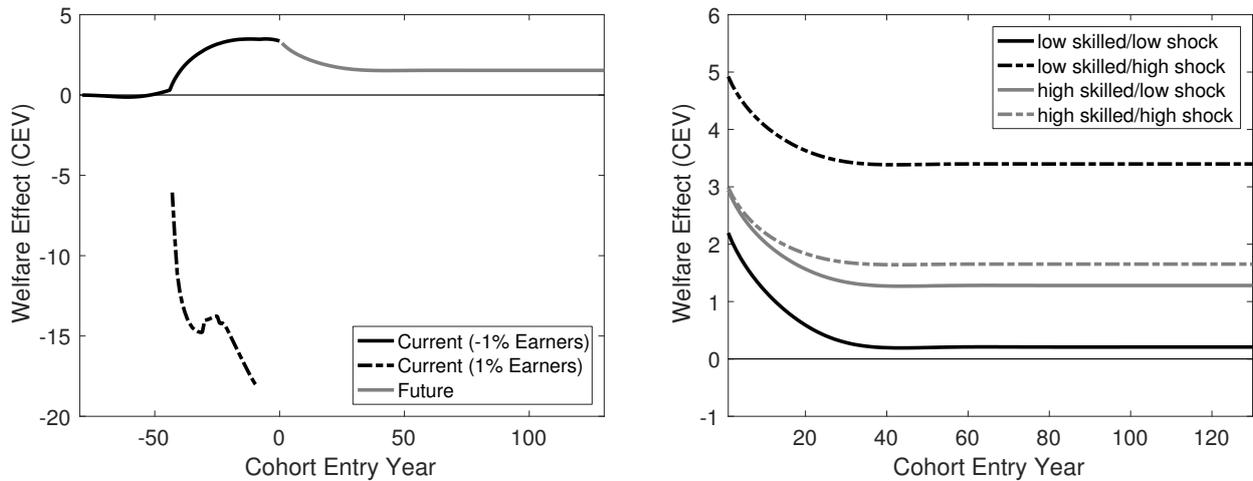
#### **5.4.2 Ex-Ante Redistribution or Ex-Post Insurance?**

In order to understand why the tax system we characterized as optimal implies such substantial welfare gains despite its adverse impact on macroeconomic aggregates we start our decomposition analysis with a display of the welfare consequences from the tax reform for households with different characteristics.

The left panel of figure 7 plots these gains against the age of a household cohort; all cohorts to the left of zero on the x-axis are already alive at the time of the reform, everyone to the right is born into the transition. For cohorts currently alive we distinguish between welfare for the top 1% earners (in the initial steady state) and welfare of the rest, always aggregated as discussed in section 5.1.

Not surprisingly, the welfare impact of the reform on the top 1% earners currently alive

Figure 7: Welfare Effects of Policy Reform by Age Cohort



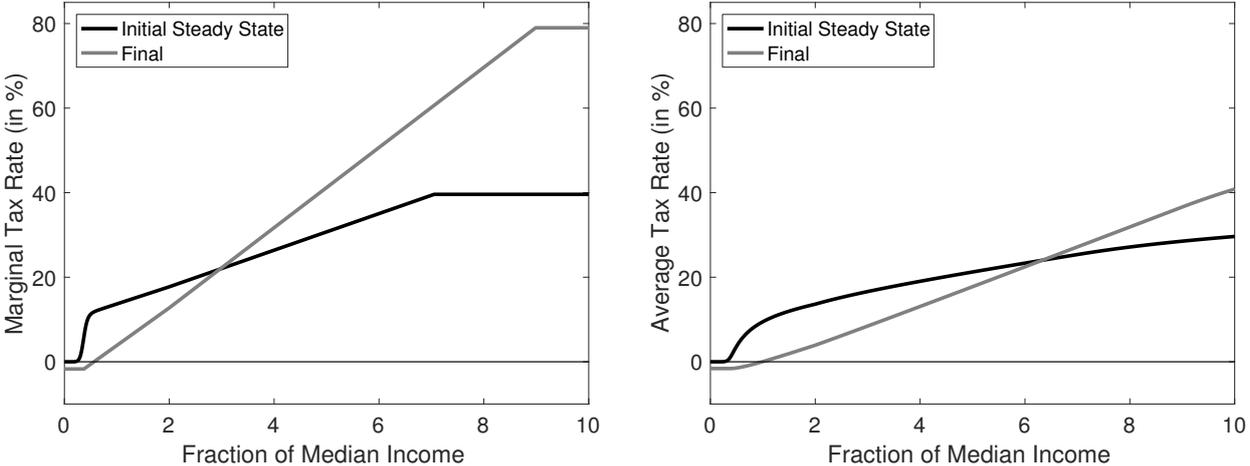
(which are evidently of working age) is very strongly negative, whereas the reform has very little impact on current retirees (the cohorts economically born 45 years prior to the reform or earlier). For current non-top earners the welfare gains are larger the younger the cohort is, since younger workers spend a larger share of their working life under the new tax regime. Finally, the welfare impact of future generations is positive, in the order of 1.5-2.5% of lifetime consumption. It is declining along the transition as the economy consumes part of its capital stock, however.<sup>28</sup>

The right panel of figure 7 focuses on generations born after the implementation of the reform, but takes an ex-post (that is, after household type has been realized) perspective by disaggregating welfare gains from the tax reform by household type. Recall that our economy is populated by households that differ by education (skill) status and by a productivity fixed effect. Thus a total of four ex-ante heterogeneous household types is born in every transition period, and the right panel of figure 7 displays the lifetime welfare gain from the reform for each of these types. We wish to highlight three observations: First (and consistent with the left panel), for all types the welfare gains are somewhat declining over time, reflecting the reduction in aggregate consumption induced by a fall in the aggregate capital stock. Second, the welfare consequences are substantially positive for *all four* household types, clarifying that the welfare gains do not stem primarily from beneficial redistribution towards low-skilled households. Third, the welfare gains display considerable heterogeneity across the four types. Notably, the welfare gains of one group, the low-skilled with high fixed effect is significantly larger than the gains the other groups realize.

<sup>28</sup> The aggregate welfare measures in section 5.3.2 aggregated the welfare impact of all current and future generations, and thus is a convex combination of small welfare gains of retired households, large welfare losses of the current top 1% (if included in welfare), sizable welfare gains for current working age households, and substantial welfare gains of future generations. The steady state welfare gains in contrast only capture the large gain of future generations, and thus display a larger benefit from the tax reform than the welfare measures that include transitional generations.

To understand this last finding, it is instructive to display how marginal and average tax rates changes between the benchmark and the optimal tax system. Figure 8 plots both marginal (left panel) and average (right panel) tax rates against labor earnings in the initial and the final steady state.

Figure 8: Marginal Tax Schedules, Average Tax Schedule: Benchmark and Optimum



It shows that households with up to about six times median (initial steady state) earnings face lower average taxes whereas (not surprisingly, given the very high marginal taxes at the very top) high earners face massively higher marginal and average taxes. In figures 9 and 10 we display the differences in marginal and average tax rates between the two tax codes and insert box plots to summarize the earnings distribution in the model, both in the initial (figure 9) and final (figure 10) steady state. As our model is populated by four ex-ante heterogeneous household types who differ by their level of education and earnings fixed effect each panel of these figures includes four box plots associated with the earnings distribution of each of the four types. The box in the middle contains 50% of the probability mass, with median earnings of the group signified by the vertical line in the middle of the box. The ends of the box plots give the positions of the 2.5%-tile and the 97.5%-tile of the earnings distribution.

We want to draw attention to three main findings evident in these figures. First, the overwhelming majority of households is located in parts of the earnings distribution that faces lower average (but also lower marginal) tax rates under the optimal, relative to the benchmark tax system. Second, the earnings distributions shift to the left between figure 9 and figure 10, indicating a decline in overall *pre-tax* labor earnings induced by the tax reform. Third, the largest reduction in marginal and especially average tax rates occurs among the middle class, households with earnings between 50% and 200% of median income. This naturally makes the low-skilled, high fixed effect group and the high-skilled, low fixed effect group the largest beneficiaries of the reform, see the box plots of these two groups. The main difference between these two groups is that high-skilled (college) households have a nontrivial chance of rising to the very top of the earnings distribution (where they are hurt by the high marginal tax rates), whereas the low-skilled face an es-

Figure 9: Difference in Tax Schedules and Earnings Distribution (by Type) in Initial Steady State

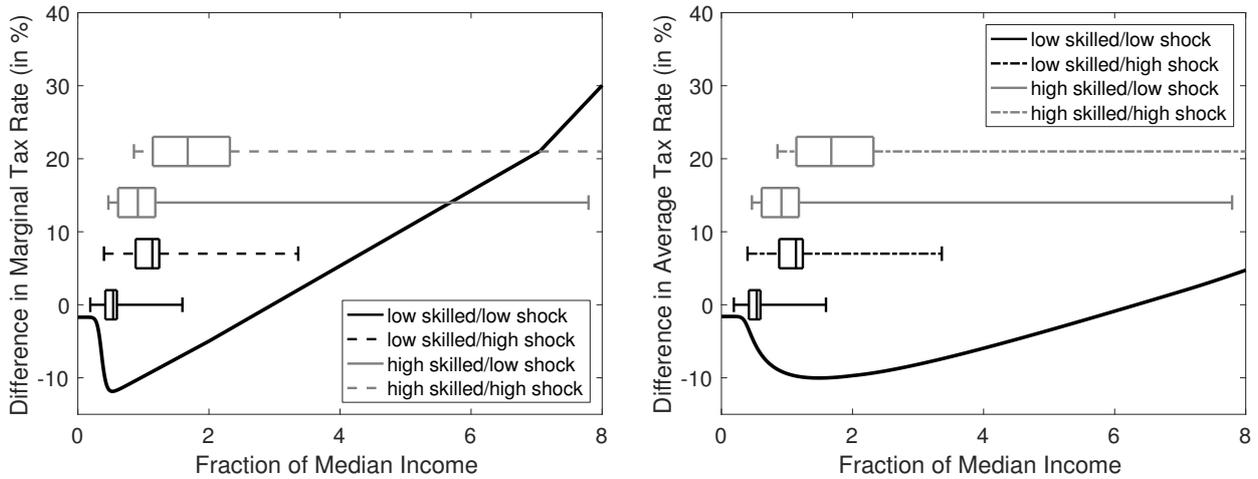
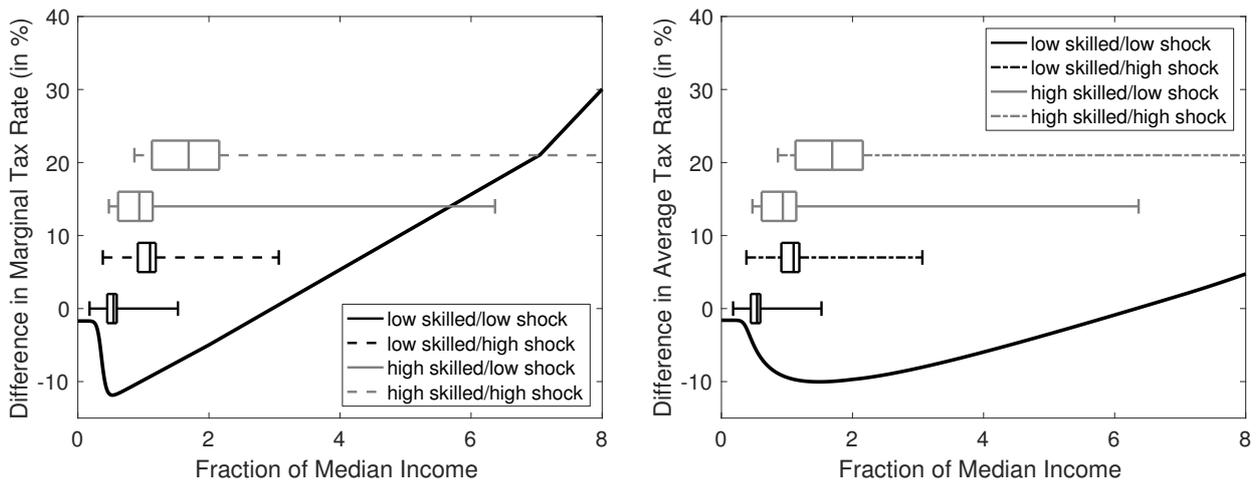


Figure 10: Difference in Tax Schedules and Earnings Distribution (by Type) in Final Steady State



essentially zero change of experiencing the same fate (compare the location of the 97.5%-tile of the earnings distribution for each of the two groups). This combination -middle class earnings in expectation and almost no chance of becoming very earnings rich- makes this group benefit dis-proportionally from the proposed tax reform.

The previous discussion, however, does not clarify what are the *common* sources of the welfare gains of each of these four groups. To make progress along this front, in figure 11 we plot average consumption and hours worked over the life cycle, not counting consumption and hours occurring when households have one of the two high labor productivity shocks (that is, roughly, excluding hours and consumption of the top 1%). Figure 12 does the same for the cohort variance of consumption of hours, and figures 13 and 14 repeat the same for the entire population, that is, they now *include* the top productivity states in the calculation of the means and the variances.

The key observation comes from comparing figures 11 and 13. Average consumption

Figure 11: Average Consumption and Hours over the Life Cycles, w/o Top 2 Shocks

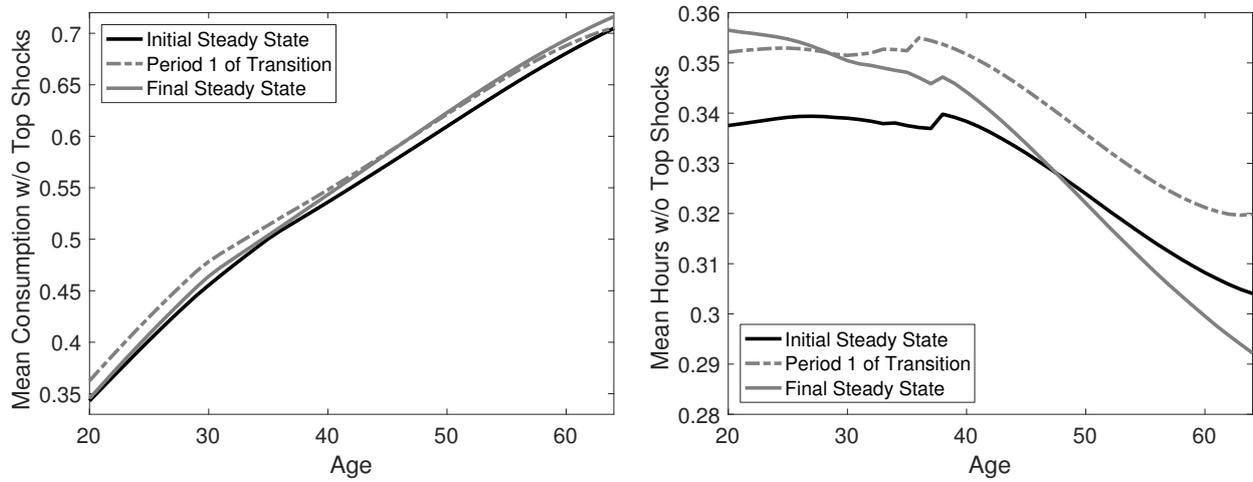
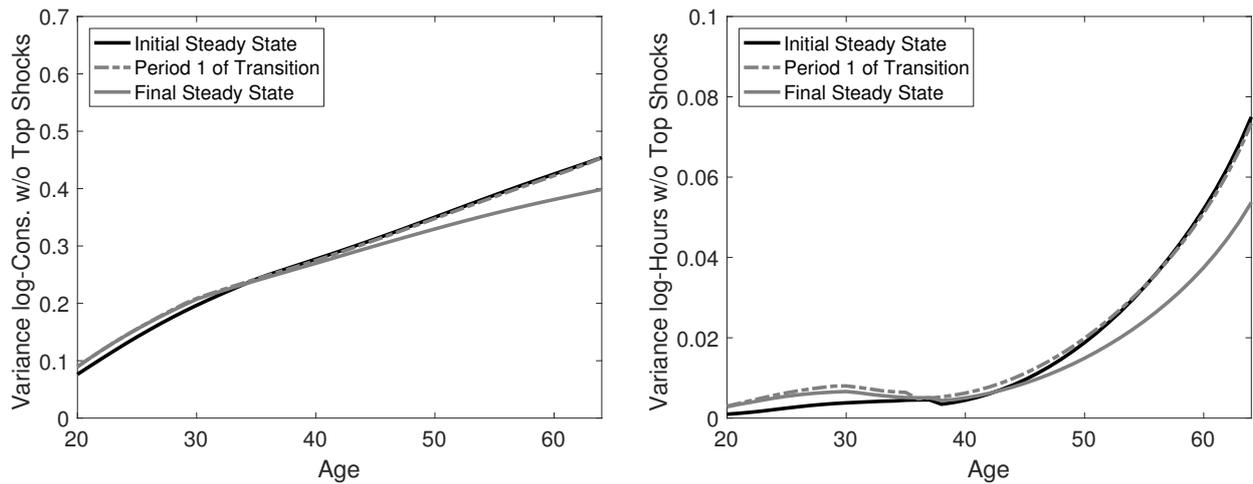


Figure 12: Variance of Consumption and Hours over the Life Cycles, w/o Top 2 Shocks



of households outside the top 1% is actually uniformly larger over the life cycle under the new, relative to the old tax system (comparing steady states), despite the fact that aggregate consumption is 6% lower. As figure 13 shows, the reduction of consumption is heavily concentrated among older household at the top of the earnings distribution. In addition, hours worked remain roughly constant in the new, relative to the old steady state). Couple this with a sizeable reduction of lifetime consumption risk (approximated by the within-cohort consumption variance), see the left panel of either figure 12 or 14, and the 1.5% steady state welfare gains emerge.

Figure 13: Average Consumption and Hours over the Life Cycles, Entire Population

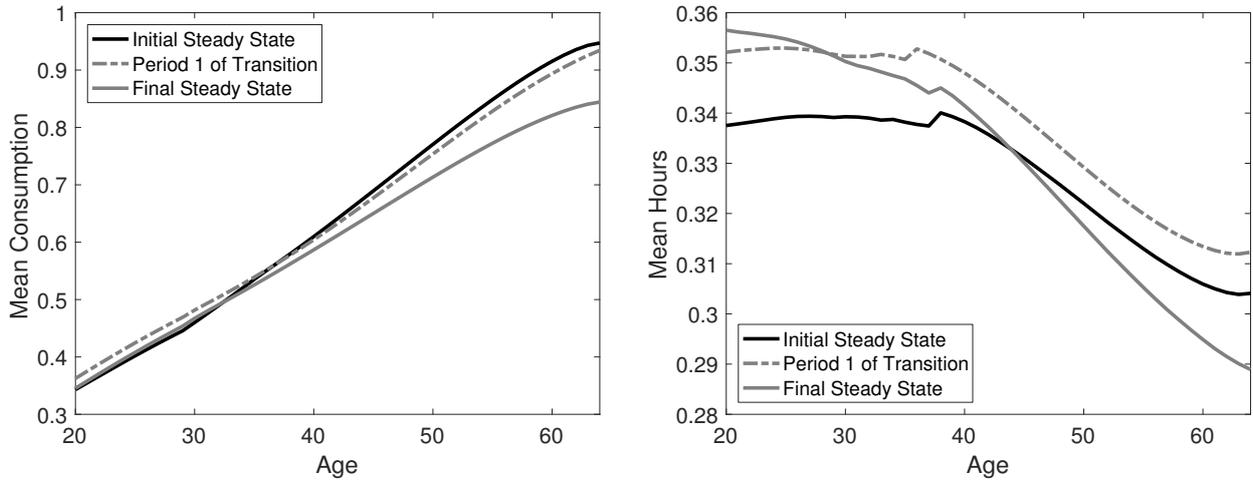
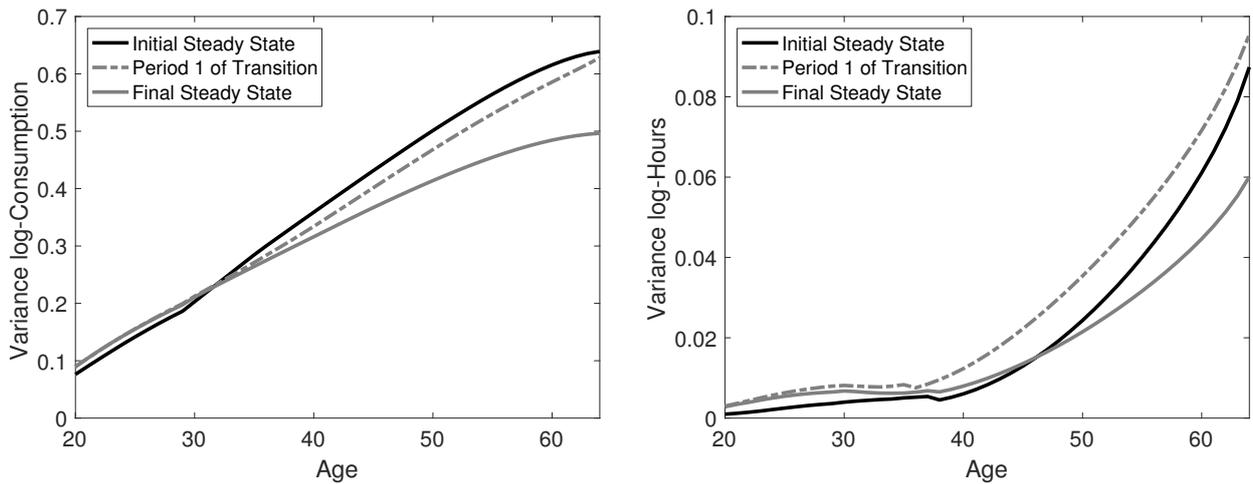


Figure 14: Variance of Consumption and Hours over the Life Cycles, Entire Population



## 6 Sensitivity Analysis

This section of the paper is partially incomplete and TBC.

In this section we want to discuss the sensitivity of our results to the key modeling and parametric assumptions we have made so far.<sup>29</sup>

<sup>29</sup> Details on how we adjust the model to produce these results can be found in the appendix.

## 6.1 Realistic Income Inequality is Key for the Results

Suppose instead households face a labor productivity process that does *not* contain the small chance of very high wage and thus earnings realizations.<sup>30</sup> By implication, in this version of the model the earnings, income and wealth distributions will not display the degree of concentration observed in U.S. data, and thus it won't paint an accurate picture of who the top 1% are and what are their economic circumstances. This economy serves, however, a useful role for understanding what drives our results of desirable high marginal income tax rates for the top earners in society.

As most clearly seen in the simple formula by Diamond and Saez (2011) based on their static model, the optimal top marginal tax rate depends on the parameters governing elasticity of labor supply with respect to tax rates. Therefore we now conduct sensitivity analysis with respect to the Frisch elasticity parameter  $\chi$  that governs the size of the substitution effect on labor supply, as well as of risk aversion  $\gamma$  which controls the size of the income effect (as well as the importance, in terms of welfare, of the social insurance benefits progressive taxes have).

## 6.2 Labor Supply Elasticity

In Table 8 we document how our optimal tax and welfare results depend on the Frisch labor supply elasticity.

Table 8: Sensitivity with Respect to Frisch Labor Supply Elasticity

Scenario	$\bar{\tau}$	$\underline{\tau}$	$K$	$L$	LR Wel.	Agg Wel.
Frisch elasticity = Benchmark =0.60	79%	-3%	-12%	-3.6%	1.6%	1.5%
Frisch elasticity =						

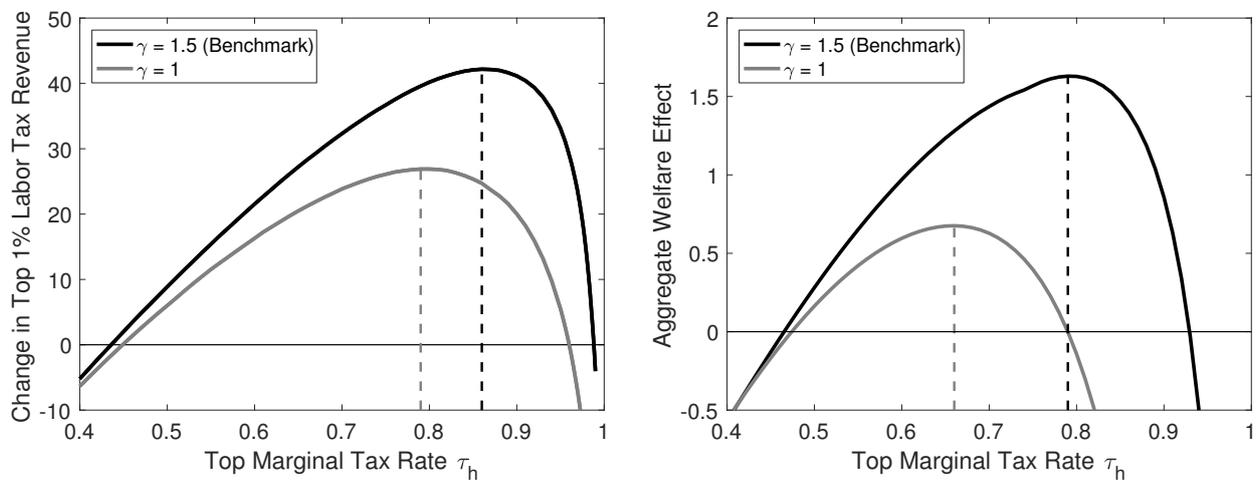
The key finding from Table 8 is that although the positive and normative results change in the expected direction (a larger elasticity reduces the size of the top marginal tax rate and the associated welfare gains from the policy reform), the differences are quantitatively fairly small. Even with a household-level Frisch labor supply elasticity of 1.5, arguably at the upper bound of empirical estimates the optimal top marginal tax rate exceeds 70%.

<sup>30</sup> One interpretation of this version of the model is that it describes the 1960's and early 1970's, the period prior to the large increase in the income share of the top 1% of the distribution. Hsu and Yang (2013) study steady state optimal (piecewise) linear income taxation in an infinite horizon model very similar to this version of the model.

### 6.3 Size of the Income Effect

As we have shown above in section 5.2.2 the optimal tax rate in our model is strongly affected not only by the substitution effect, but also by the income effect of households at the very top of the earnings distribution. Given this importance of the income effect we now document how changes in its magnitude affect our results. To this end we now change  $\gamma$  from 1.5 to 1, thereby assuming log-utility in consumption and making our preference specification consistent with balanced growth. In our model  $\gamma$  controls the size of the income effect, with smaller values implying smaller income effects and thus overall stronger responses of labor supply at the top to changes in marginal tax rates.

Figure 15: Laffer Curve and Aggregate Welfare,  $\gamma = 1.5$  vs.  $\gamma = 1$



In figure 15 we plot the top earner Laffer curve (the present discounted value version), both for risk aversion of  $\gamma = 1$  and  $\gamma = 1.5$ , whereas the right panel does the same for aggregate welfare. We observe that the magnitude of the income effect is quantitatively substantially important for our findings, but that the key result (top marginal tax rate significantly above current levels) remains unaffected. With log-utility the *revenue maximizing* top rate is 79% and the welfare maximizing rate is 66%. Turning back to the interpretation of the results through the lens of the compensated earnings elasticity and the income effect, the former rises (on average, for the top 1%) from  $e_c = 0.41$  in the benchmark economy to  $e_c = 0.46$  with log-utility, and the income effect falls from  $e_c - e_u = 0.31$  to  $e_c - e_u = 0.24$ . Thus the income effect does not offset the compensated elasticity and the revenue-maximizing tax rate falls from 0.87 to 0.79, rather close to the original recommendation by Diamond and Saez (2011).

Second, as in the previous subsection (and in contrast to the benchmark model) the divergence between revenue maximization and welfare maximization becomes more important now as lower risk aversion shrinks the insurance benefits of highly progressive labor income taxes. Thus the socially optimal top rate is even lower now, but still at a very sizable 66%, substantially higher than the current values in the U.S.

We think of the parameter configuration with log-utility as delivering a plausible lower

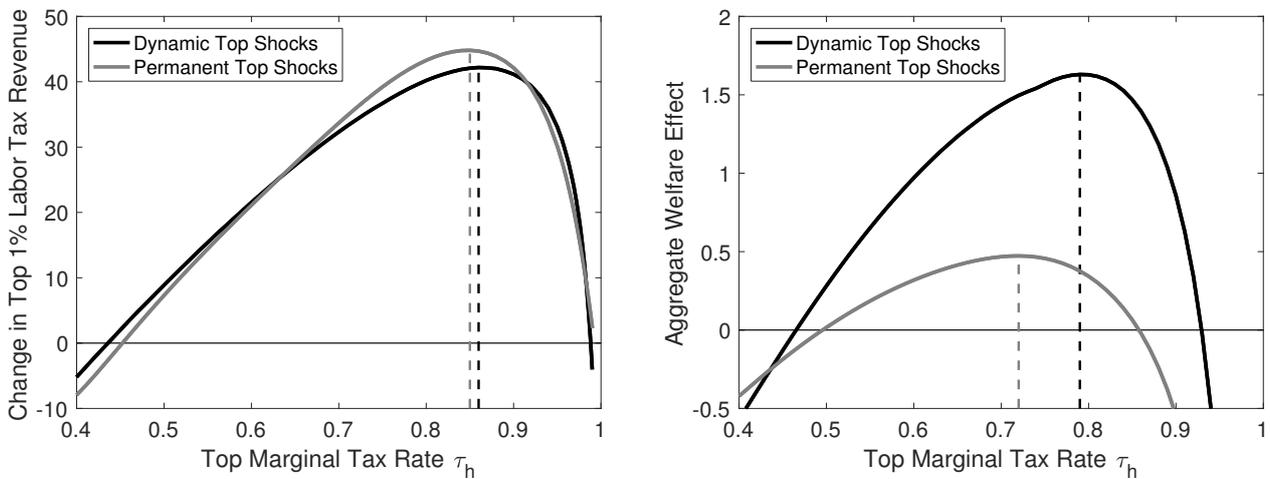
bound for what the top marginal tax rate should be, since logarithmic utility implies a risk aversion at the low end of commonly used values and leads to a high elasticity of earnings with respect to taxes at the upper bound of empirical estimates.<sup>31</sup>

## 6.4 Persistence of High Productivity States

As final robustness check we assess to what extent our results depend on the fact that the large productivity shocks are persistent, but far from permanent (and thus a progressive tax system provides both insurance against the risk of never becoming highly productive and becoming unproductive again after a spell of stardom). To model permanent superstars, but be consistent with our benchmark model in which the probability of becoming very productive is essentially zero before age 30 we proceed as follows.

In contrast to the benchmark model, where, starting at age 30, household may receive the high productivity shock  $\eta_6$  and subsequently the superstar shock  $\eta_7$  according to the Markov transition matrix specified in the calibration section (which implies a very good chance of mean-reverting back to the normal part of the productivity distribution), now at age 30 a share of households randomly but *permanently* draws shocks  $\eta_6$  and  $\eta_7$ . These shares are chosen such that the share of households with these productivities in the population are the same as in the benchmark model. In this way we hope to simply vary the persistence of being a superstar earner (by making it permanent) without changing the cross-sectional productivity distribution, relative to the benchmark model. Note that this change in change in the model affects its ability to reproduce the empirically observed earnings and especially the wealth distribution. Whereas the earnings Gini remains close to its empirical counterpart, the wealth Gini falls from 81% to 77% and the wealth share of the top 1% decreases from 31% to 19%.

Figure 16: Laffer Curve and Aggregate Welfare, Persistent vs. Permanent Highest Wage Shocks



<sup>31</sup> As an important additional distinction, with log preferences hours worked increase with productivity, whereas in the benchmark the correlation between productivity and hours was slightly negative.

The main change to the benchmark model is that now, when the top income shock is permanent, the gap between the revenue-maximizing and the welfare-maximizing top rate is significantly larger, since the welfare-maximizing tax rate is significantly smaller with permanently high productivity states. Effectively, now being an earnings superstar is a permanent trait, and high marginal tax rate on these individuals (with associated lower rates on everyone else) no longer provide social insurance against reverting back to the lower part of the earnings distribution.

## 7 Conclusion

In this paper we have numerically characterized the optimal marginal earnings tax rate  $\tau_h$  faced by the top 1% of the cross-sectional earnings distribution. We found it to be very high, in the order of 80%, fairly independently of whether the top 1% is included or excluded in the social welfare function, and independently of whether transitional or long run welfare is considered. We have argued that such high marginal tax rates provide optimal social insurance in a world where very high labor incomes are generated by rare, but persistent earnings opportunities, coupled with endogenous, and fairly elastic, labor supply choices of households.

The crucial model ingredient that generates realistic earnings and wealth inequality is a policy-invariant labor productivity process where individuals with small probability receive very high realizations, and these realizations are mean reverting but persistent. Given the centrality of this assumption for our result, important next steps of inquiry are to empirically assess for which share of earners at the very top of the distribution such an abstraction is plausible. Sports and entertainment stars as well as some entrepreneurs are likely well-described by our model, whereas high earnings professionals for whom long-term human capital investment decisions are crucial are likely not. Furthermore, it would be interesting to conduct the same tax reform analysis in other models known to be able to generate a realistic earnings and wealth distribution, such as the model of entrepreneurial choice of Quadrini (1997), Cagetti and De Nardi (2006), or the human capital model analyzed in Badel and Huggett (2014).

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# A Appendix: Details of the Computational Approach

In order to solve the model outlined in this paper, we need three distinct algorithms: one that determines policy and value functions, one that solves for equilibrium quantities and prices, and one that delivers compensation payments.

## A.1 Computation of Policy and Value Functions

We solve for policy and value functions using the method of endogenous gridpoints. Formally, these functions exist on the state space

$$(j, s, \alpha, \eta, a) \in \{1, \dots, J\} \times \{n, c\} \times \{-\sigma_\alpha, +\sigma_\alpha\} \times \{\eta_{s,1}, \dots, \eta_{s,7}\} \times [0, \infty].$$

In order to be able to represent them on a computer, we however have to discretize the continuous elements of the state space, namely the asset dimension. For this purpose we chose a set of discrete points  $\{\hat{a}^1 \dots, \hat{a}^{100}\}$  such that the state space above can be approximated by

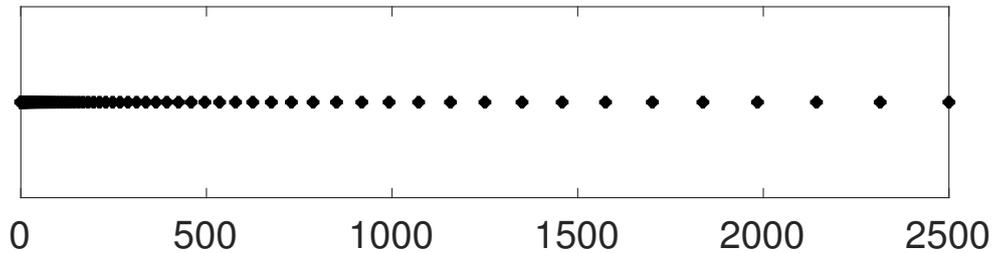
$$(j, s, \alpha, \eta, a) \in \{1, \dots, J\} \times \{n, c\} \times \{-\sigma_\alpha, +\sigma_\alpha\} \times \{\eta_{s,1}, \dots, \eta_{s,7}\} \times \{\hat{a}^1 \dots, \hat{a}^{100}\}.$$

Note that the choice of  $\hat{a}^i$  is not straightforward. Specifically we let

$$\hat{a}^i = \bar{a} \cdot \frac{(1 + g_a)^{i-1} - 1}{(1 + g_a)^{99} - 1},$$

which leaves us with two parameters that define our discrete grid space.  $\bar{a}$  is the upper limit of the asset grid which we chose such that no individual in our simulated model would like to save more than this amount.<sup>32</sup> A  $g_a$  of 0 would result in equidistantly spaced gridpoints. Setting  $g_a > 0$  the distance between two successive gridpoints  $\hat{a}^i$  and  $\hat{a}^{i+1}$  grows at the rate  $g_a$  in  $i$ . In our preferred parameterization we let  $g_a = 0.08$ . We consequently located many grid points at the lower end of the grid space where

Figure 17: Discretized asset state space



borrowing constraints may occur and therefore policy functions may have kinks or be sharply curved. At the upper end of the grid space where policy and value functions are

<sup>32</sup> In our model this leads to  $\bar{a} = 1800$ .

almost linear, we consequently use a much smaller amount of points. Figure 17 visualizes our discrete asset grid.

The discretization of the asset state space makes the solution for policy and value functions feasible via backward induction. We start out by solving the optimization problem at the last possible age an individual may have  $J$ . Since the agent is retired and dies with certainty, she will consume all her remaining resources and work zero hours,

$$\begin{aligned} c(J, s, \alpha, \eta, \hat{a}^i) &= \frac{(1 + r_n)\hat{a}^i + p(s, \alpha, \eta)}{1 + \tau_c} \quad , \quad n(J, s, \alpha, \eta, \hat{a}^i) = 0 \quad , \\ a'(J, s, \alpha, \eta, \hat{a}^i) &= 0 \quad \text{for all } i = 1, \dots, 100. \end{aligned}$$

In order to simplify the computation of the value function we will actually keep track of two different value functions, the one for consumption and the one for labor. This is possible due to the additive separability assumption we made. Consequently we have

$$v_c(J, s, \alpha, \eta, \hat{a}^i) = \frac{[c(J, s, \alpha, \eta, \hat{a}^i)]^{1-\gamma}}{1-\gamma} \quad \text{and} \quad v_n(J, s, \alpha, \eta, \hat{a}^i) = 0.$$

Knowing the policy and value function in the last period of life, we can now iterate backward over ages to determine the remaining household decisions. Since the algorithm is very similar for retired and working individuals, we will restrict ourselves to the case of workers. Assume that we had already calculated policy and value functions at age  $j + 1$ . The problem we need to solve for an individual at state  $(j, s, \alpha, \eta, a)$  then reads

$$\max_{c, n, a'} \quad \frac{c^{1-\gamma}}{1-\gamma} - \alpha \frac{n^{1+\chi}}{1+\chi} + \beta \psi_{j+1} \sum_{\eta'} \pi_s(\eta' | \eta) [v_c(j+1, s, \alpha, \eta', a') - v_l(j+1, s, \alpha, \eta', a')]$$

subject to the constraints

$$\begin{aligned} (1 + \tau_c)c + a' + T(we(j, s, \alpha, \eta)n) + T_{ss}(we(j, s, \alpha, \eta)n) \\ = (1 + r_n)a + b_j(s, \eta) + we(j, s, \alpha, \eta)n \end{aligned}$$

as well as  $0 \leq n \leq 1$  and  $a' \geq 0$ . The first order conditions (ignoring the constraint on  $n$  and the borrowing constraint) then are

$$\begin{aligned} c &= [\lambda(1 + \tau_c)]^{-1/\gamma} \\ \alpha n^\chi &= \lambda we(j, s, \alpha, \eta) [1 - T'(we(j, s, \alpha, \eta)n) - T'_{ss}(we(j, s, \alpha, \eta)n)] \\ \lambda &= \beta \psi_{j+1} (1 + r'_n) (1 + \tau'_c) \sum_{\eta'} c(j+1, s, \alpha, \eta', a')^{-\gamma}. \end{aligned}$$

We now apply the method of endogenous gridpoints as follows: We assume that savings for tomorrow would amount to  $a' = \hat{a}^i$  for all  $i = 1, \dots, 100$ . Under this assumption, we can compute for each combination of  $(s, \alpha, \eta)$  the respective  $\lambda$  from the last first order condition.  $\lambda$  then defines a certain level of consumption  $c^e(j, s, \alpha, \eta, \hat{a}^i)$  and labor sup-

ply  $n^e(j, s, \alpha, \eta, \hat{a}^i)$ .<sup>33</sup> Plugging these into the budget constraint, we can determine the endogenous gridpoint as

$$a^e(j, s, \alpha, \eta, \hat{a}^i) = \frac{1}{1 + r_n} \left[ (1 + \tau_c)c^e(j, s, \alpha, \eta, \hat{a}^i) + a' + T(we(j, s, \alpha, \eta)n) + T_{ss}(we(j, s, \alpha, \eta)n) - b_j(s, \eta) - we(j, s, \alpha, \eta)n^e(j, s, \alpha, \eta, \hat{a}^i) \right].$$

Finally, we can compute the value functions as

$$v_c^e(j, s, \alpha, \eta, \hat{a}^i) = \frac{[c^e(j, s, \alpha, \eta, \hat{a}^i)]^{1-\gamma}}{1-\gamma} + \beta \psi_{j+1} \sum_{\eta'} \pi_s(\eta'|\eta) v_c(j+1, s, \alpha, \eta', \hat{a}_i)$$

$$v_n^e(j, s, \alpha, \eta, \hat{a}^i) = \frac{\alpha [n^e(j, s, \alpha, \eta, \hat{a}^i)]^{1+\chi}}{1+\chi} + \beta \psi_{j+1} \sum_{\eta'} \pi_s(\eta'|\eta) v_n(j+1, s, \alpha, \eta', \hat{a}_i).$$

Using the interpolation data

$$\left\{ a^e(j, s, \alpha, \eta, \hat{a}^i), c^e(j, s, \alpha, \eta, \hat{a}^i) \right\}_{i=1}^{100}, \quad \left\{ a^e(j, s, \alpha, \eta, \hat{a}^i), n^e(j, s, \alpha, \eta, \hat{a}^i) \right\}_{i=1}^{100},$$

$$\left\{ a^e(j, s, \alpha, \eta, \hat{a}^i), v_c^e(j, s, \alpha, \eta, \hat{a}^i) \right\}_{i=1}^{100}, \quad \left\{ a^e(j, s, \alpha, \eta, \hat{a}^i), v_n^e(j, s, \alpha, \eta, \hat{a}^i) \right\}_{i=1}^{100},$$

we can finally determine the (discrete) policy and value functions

$$c(j, s, \alpha, \eta, \hat{a}^i), \quad n(j, s, \alpha, \eta, \hat{a}^i), \quad v_c(j, s, \alpha, \eta, \hat{a}^i) \quad \text{and} \quad v_n(j, s, \alpha, \eta, \hat{a}^i)$$

for each today's asset value  $\hat{a}^i, i = 1, \dots, 100$  by piecewise linear interpolation.<sup>34</sup>

Before applying this interpolation scheme, we however check for the occurrence of liquidity constraints. Liquidity constraints occur if  $a^e(j, s, \alpha, \eta, 0) > 0$ . In this case, we extend the above interpolation data by another point of value 0 on the left. The policy and value functions at this point are determined under the assumption that  $a = a' = 0$ , i.e. the policy function values solve the equation system

$$\frac{c^{-\gamma}}{1 + \tau_c} = \lambda$$

$$\alpha n^\chi = \lambda we(j, s, \alpha, \eta) [1 - T'(we(j, s, \alpha, \eta)n) - T'_{ss}(we(j, s, \alpha, \eta)n)]$$

$$(1 + \tau_c)c = b_j(s, \eta) + we(j, s, \alpha, \eta)n - T(we(j, s, \alpha, \eta)n) - T_{ss}(we(j, s, \alpha, \eta)n).$$

<sup>33</sup> Note that we can not solve for labor supply analytically due to the non linearity of the labor earnings tax schedule. Instead we use a quasi-Newton rootfinding routine to determine the solution to the respective first order condition. We thereby have to respect the constraint  $0 \leq n \leq 1$  as well as the fact that there is a cap on contributions to the social security system. However, due to the additive separability of the utility function in consumption and labor supply, the constraints on  $n$  will not affect the individual's choice of consumption  $c$ .

<sup>34</sup> We do not interpolate  $v_c^e$  and  $v_n^e$  directly, but rather  $[(1 - \gamma)v_c^e]^{1/(1-\gamma)}$  and  $[(1 + \chi)v_n^e]^{1/(1+\chi)}$  and then transform them back to their original shape. This leads to much more accurate results in the high curvature region of the asset grid.

## A.2 Determining Aggregate Quantities and Prices

Our algorithm to determine aggregate quantities and prices follows closely the Gauss-Seidel method already proposed in Auerbach and Kotlikoff (1987). Specifically, in order to determine an equilibrium path of the economy, we start with an initial guess of quantities  $\{K_t, L_t\}_{t \geq 0}$  as well as tax rates  $\{\tau_l, \tau_{ss,t}\}_{t \geq 0}$  and transfers  $\{Tr_t\}_{t \geq 0}$ . Our algorithm then iterates over the following steps:

1. Determine factor prices  $\{r_t, w_t\}_{t \geq 0}$  that correspond to the quantities  $\{K_t, L_t\}_{t \geq 0}$ .
2. Solve the household optimization problem using these factor prices and the guesses for tax rates. Determine the measure of households.
3. Solve for the tax rate  $\tau_l$  that balances the intertemporal budget constraint of the government by means of a quasi-Newton rootfinding method. Then calculate the path of government debt  $\{B_t\}_{t \geq 0}$ .
4. Determine the budget balancing payroll tax rates  $\tau_{ss,t}$  using the social security system's sequential budget constraints.
5. Calculate lump-sum transfers  $Tr$  such that the sum of transfers equals the sum of bequests left by the non-surviving households.
6. Determine the new quantities  $\{K_t^{new}, L_t^{new}\}_{t \geq 0}$  by aggregating individual decisions. Calculate updated quantities through

$$K_t = (1 - \omega)K_t + \omega K_t^{new} \quad \text{and} \quad L_t = (1 - \omega)L_t + \omega L_t^{new}.$$

$\omega$  thereby serves as a damping factor. Our preferred value for  $\omega$  is 0.3.

7. Check whether the economy is in equilibrium, i.e.

$$\max_{t \geq 0} \left| \frac{Y_t - C_t - I_t - G_t}{Y_t} \right| < \varepsilon.$$

This means that the relative difference between aggregate demand and supply of goods should be smaller than a given tolerance level. If this is not the case, start with the updated guesses of quantities, tax rates and transfers at step 1. If this is the case, we have found an equilibrium path of the economy. To determine the initial equilibrium we use a tolerance level of  $\varepsilon = 10^{-9}$  while for the transition path we set  $\varepsilon = 10^{-6}$ .

## A.3 Calculation of Compensating Transfers

The calculation of compensating transfers is straightforward. In order to do so, we use a quasi-Newton rootfinding method that numerically determines the solutions to the equations

$$v_1(j, s, \alpha, \eta, a + \Psi_0(j, s, \alpha, \eta, a)) = v_0(j, s, \alpha, \eta, a)$$

and

$$Ev_t(j = 1, s, \alpha, \bar{\eta}, \Psi_t) = Ev_0(j = 1, s, \alpha, \bar{\eta}, 0),$$

respectively. Note that in each iteration of the rootfinding method, we have to solve for the optimal household decisions.

## B Appendix: Computation of Elasticities

In order to apply Saez' formula

$$\tau_h = \frac{1}{1 + \underbrace{a \cdot e_c}_{\text{Subst. effect}} - \underbrace{(e_c - e_u)}_{\text{Inc. effect}}}$$

to all individuals above the 1% earnings threshold (henceforth denoted by  $y^{1\%}$ ), we have to estimate the parameter  $a$  as well as the compensated and uncompensated elasticities of earnings with respect to the net of tax rate  $1 - \tau$  in our model.

The parameter  $a$  can be easily calculated from

$$a = \frac{y_m^{1\%}}{y_m^{1\%} - y^{1\%}} \quad \text{with} \quad y_m^{1\%} = \frac{\int y \cdot \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}{\int \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}.$$

$y_m^{1\%}$  denotes mean labor earnings of households above the 1% earnings threshold  $y^{1\%}$ . Note that Saez' formula also works when incomes are not Pareto distributed at the top, meaning it just relies on the relation between the threshold above which individuals should be taxed and the mean earnings above this threshold. Yet, if incomes are Pareto distributed at the top then  $a$  is the parameter of the Pareto distribution.

Determining the (Hicksian) compensated elasticity is complicated. Yet, we can exploit the Slutsky equation

$$e_c = e_u - i,$$

where  $i = (1 - \tau) \frac{\partial y}{\partial T}$  is the income effect associated to a marginal change in the net of tax rate, see Saez (2001). In order to determine the income effect  $i$  we proceed as follows: Starting from the initial equilibrium household decisions  $n(j, s, \alpha, \eta, a)$  with a distribution over the state space of  $\Phi_0$ , we adjust the tax schedule  $T(y)$ , such that each household has to pay a lump-sum transfer equal to 1% of his initial equilibrium income, i.e. we set

$$\tilde{T}(y) = T(y) + tr \quad \text{with} \quad tr = 0.01 \cdot w \cdot e(j, s, \alpha, \eta) \cdot n(j, s, \alpha, \eta, a).$$

We then resolve the household optimization problem and determine new labor supply decisions  $\tilde{n}(j, s, \alpha, \eta, a)$ . We can now determine the individual income effect of a household as

$$i(j, s, \alpha, \eta, a) = (1 - T'(y)) \cdot \frac{w(j, s, \alpha, \eta) \cdot [\tilde{n}(j, s, \alpha, \eta, a) - n(j, s, \alpha, \eta, a)]}{-0.01 \cdot w(j, s, \alpha, \eta) \cdot n(j, s, \alpha, \eta, a)}$$

The total income effect then is

$$i = \frac{\int i(j, s, \alpha, \eta, a) \cdot \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}{\int \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}.$$

The derivation of the uncompensated elasticity of earnings with respect to the net of tax rate as well as the uncompensated elasticity  $e_u = \frac{\partial y}{\partial(1-\tau)} \cdot \frac{1-\tau}{y}$  is equally straightforward. We therefore adjust the tax schedule so that marginal tax rates increase by 1%, i.e.

$$\hat{T}'(y) = T'(y) + 0.01.$$

We then again solve the household optimization problem to determine the new labor supply decisions  $\hat{n}(j, s, \alpha, \eta, a)$ . The individual uncompensated elasticity of earnings then can be calculated from

$$e_u(j, s, \alpha, \eta, a) = \frac{w(j, s, \alpha, \eta) \cdot [\hat{n}(j, s, \alpha, \eta, a) - n(j, s, \alpha, \eta, a)]}{-0.01} \cdot \frac{1 - T'(y)}{w(j, s, \alpha, \eta) \cdot n(j, s, \alpha, \eta, a)}.$$

According to Saez (2001) the correct uncompensated elasticity to use for his formula is income weighted, i.e.

$$e_u = \frac{\int e_u(j, s, \alpha, \eta, a) \cdot y \cdot \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}{\int y \cdot \mathbf{1}_{y \geq y^{1\%}} d\Phi_0}.$$

Finally using the uncompensated elasticity and the income effect we can calculate the compensated elasticity from the formula given above.

## C Appendix: Definition of Invariant Probability Measure

First we construct the share of the population in each age group. Let  $\tilde{\mu}_1 = 1$ , and for each  $j \in \{2, \dots, J\}$  define recursively

$$\tilde{\mu}_j = \frac{\psi_j \tilde{\mu}_{j-1}}{1 + n}.$$

Then the share of the population in each age group is given by

$$\mu_j = \frac{\tilde{\mu}_j}{\sum_i \tilde{\mu}_i}.$$

Next, we construct the measure of households of age 1 across characteristics  $(s, \alpha, \eta, a)$ . By assumption (see the calibration section, section 3 of the paper) newborn households enter the economy with zero assets,  $a = 0$  and at the mean idiosyncratic productivity shock  $\bar{\eta}$ . The share of college-educated households is exogenously given by  $\phi_c$  and  $\phi_n = 1 - \phi_c$ , and the fixed effect is drawn from a discrete pdf  $\phi_s(\alpha)$ . Thus

$$\Phi(\{j = 1\}, \{\alpha\}, \{s\}, \{\bar{\eta}\}, \{0\}) = \mu_1 \phi_s \phi_s(\alpha)$$

for  $s = \{n, c\}$  and zero else.

Finally we construct the probability measure for all ages  $j > 1$ . For all Borel sets of assets  $\mathcal{A}$  we have

$$\Phi(\{j+1\}, \{\alpha\}, \{s\}, \{\eta'\}, \mathcal{A}) = \frac{\psi_{j+1}\pi_s(\eta'|\eta)}{1+n} \int \mathbf{1}_{\{a'(j,s,\alpha,\eta,a) \in \mathcal{A}\}} \Phi(\{j\}, \{\alpha\}, \{s\}, \{\eta\}, da)$$

where

$$\int \mathbf{1}_{\{a'(j,s,\alpha,\eta,a) \in \mathcal{A}\}} \Phi(\{j\}, \{\alpha\}, \{s\}, \{\eta\}, da)$$

is the measure of assets  $a$  today such that, for fixed  $(j, s, \alpha, \eta)$ , the optimal choice today of assets for tomorrow,  $a'(j, s, \alpha, \eta, a)$  lies in  $\mathcal{A}$ .

## D Appendix: Details of the Calibration

### D.1 Markov Chain for Labor Productivity

The Markov chain governing idiosyncratic labor productivity for both education groups is given by

		$s = n$						
$i, j$	1	2	3	4	5	6	7	
1	0.969909	0.029317	0.000332	0.000002	0.000000	0.000440	0.000000	
2	0.007329	0.970075	0.021989	0.000166	0.000000	0.000440	0.000000	
3	0.000055	0.014659	0.970130	0.014659	0.000055	0.000440	0.000000	
4	0.000000	0.000166	0.021989	0.970075	0.007329	0.000440	0.000000	
5	0.000000	0.000002	0.000332	0.029317	0.969909	0.000440	0.000000	
6	0.000000	0.000000	0.002266	0.000000	0.000000	0.970000	0.027734	
7	0.000000	0.000000	0.000000	0.000000	0.000000	0.288746	0.711254	
$\exp(\eta_{n,i})$	0.1354	0.3680	1.0000	2.7176	7.3853	19.7204	654.0124	

and

		$s = c$						
$i, j$	1	2	3	4	5	6	7	
1	0.960937	0.029046	0.000329	0.000002	0.000000	0.009686	0.000000	
2	0.007261	0.961102	0.021786	0.000165	0.000000	0.009686	0.000000	
3	0.000055	0.014524	0.961157	0.014524	0.000055	0.009686	0.000000	
4	0.000000	0.000165	0.021786	0.961102	0.007261	0.009686	0.000000	
5	0.000000	0.000002	0.000329	0.029046	0.960937	0.009686	0.000000	
6	0.000000	0.000000	0.047247	0.000000	0.000000	0.949922	0.002831	
7	0.000000	0.000000	0.000000	0.000000	0.000000	0.288746	0.711254	
$\exp(\eta_{c,i})$	0.2362	0.4860	1.0000	2.0575	4.2334	8.3134	654.0124	

## D.2 The Social Security System

We use the US pension formula to calculate pension payments. Specifically, for a given average labor earnings  $\bar{y}$  we set

$$p(s, \alpha, \eta) = f(\bar{y}) = \begin{cases} r_1 \bar{y} & \text{if } \bar{y} < b_1 y^{med} \\ r_1 b_1 y^{med} + r_2 (\bar{y} - b_1 y^{med}) & \text{if } \bar{y} < b_2 y^{med} \\ r_1 b_1 y^{med} + r_2 (b_2 - b_1) y^{med} + r_3 (\bar{y} - b_2 y^{med}) & \text{otherwise} \end{cases}$$

Here  $r_1, r_2, r_3$  are the respective replacement rates and  $b_1$  and  $b_2$  the bend points. We express these points in terms of median household income  $y^{med}$  which is the median of income from labor and assets (including bequests and pension payments). We use  $y^{med} = 50,000$  as a reference value for this (see US Census Bureau for 2009). Consequently, the bend points are  $b_1 = 0.184$  and  $b_2 = 1.144$  and the respective replacement rates are  $r_1 = 0.90$ ,  $r_2 = 0.32$  and  $r_3 = 0.15$ . The maximum amount of pension benefit a household can receive is therefore 30,396, or 0.608 times the median income. All data is taken from the information site of the social security system for 2012. Finally, we calibrate the contribution cap of the pension system  $\bar{y}_{ss}$  in order to obtain a contribution rate of 12.4 percent.

## E Appendix: Sensitivity analysis

When doing sensitivity analysis, we have to partly recalibrate the model in order to make results comparable. For each different specification of the model we therefore recalibrate the technology level  $\Omega$  such that the wage rate for effective labor is again equal to  $w = 1$  as well as the depreciation rate  $\delta_k$  such that the interest rate remains at 4%. The former insures stability of our computational algorithm, the latter is necessary to guarantee equal weights of generations in the social welfare function. Finally we recalibrate the taste parameter for the disutility of labor  $\alpha$  so that average hours worked remain at 33% of the time endowment. We furthermore do some specific adjustments for different sensitivity scenarios which we outline in the following.

### E.1 Size of the Income Effect

When we impose log preferences the relationship between hours worked and individual labor productivity changes dramatically. As a consequence we have to completely recalibrate the total income process. The following table shows which probabilities and productivity levels we have to choose in this case to obtain the same fit for the earnings and wealth distribution in our model:

$s = n$							
1	0.969945	0.029318	0.000332	0.000002	0.000000	0.000403	0.000000
2	0.007330	0.970111	0.021990	0.000166	0.000000	0.000403	0.000000
3	0.000055	0.014660	0.970166	0.014660	0.000055	0.000403	0.000000
4	0.000000	0.000166	0.021990	0.970111	0.007330	0.000403	0.000000
5	0.000000	0.000002	0.000332	0.029318	0.969945	0.000403	0.000000
6	0.000000	0.000000	0.012043	0.000000	0.000000	0.969903	0.018054
7	0.000000	0.000000	0.000000	0.000000	0.000000	0.269999	0.730001
$\exp(\eta_{n,i})$	0.1722	0.4149	1.0000	2.4101	5.8085	18.0227	374.1023

and

$s = c$							
$i, j$	1	2	3	4	5	6	7
1	0.960202	0.029024	0.000329	0.000002	0.000000	0.010444	0.000000
2	0.007256	0.960366	0.021769	0.000164	0.000000	0.010444	0.000000
3	0.000055	0.014513	0.960421	0.014513	0.000055	0.010444	0.000000
4	0.000000	0.000164	0.021769	0.960366	0.007256	0.010444	0.000000
5	0.000000	0.000002	0.000329	0.029024	0.960202	0.010444	0.000000
6	0.000000	0.000000	0.068922	0.000000	0.000000	0.928130	0.002948
7	0.000000	0.000000	0.000000	0.000000	0.000000	0.269999	0.730001
$\exp(\eta_{c,i})$	0.2809	0.5300	1.0000	1.8867	3.5597	6.3118	374.1023

## E.2 Persistence of High Productivity States

To make the highest productivity state completely permanent we again have to adjust the transition probabilities in our model. This time we assume that only at age 30 there is a certain probability that individuals can climb up to the highest productivity region. This probability is the same for each individual of an education level. In order to determine this probability we calculate the fraction of individuals in the highest productivity region between the ages 30 and  $j_r$  for each education level in the benchmark model. We then choose the probability to get a permanent very high income shock in the sensitivity model such that the fraction of households in the highest income region is exactly the same as in the benchmark model.